

# BEST SUCCESS QUOTES

Success is stumbling from failure to failure with no loss of enthusiasm.

—Winston Churchill

Whenever an individual or business decides that success has been attained, progress stops.

—Thomas J. Watson

It all depends on what you call success. But when you're picking the school kid most likely to succeed, don't overlook the one whose dog waits longest outside the school door.

--Burton Hillis

There is no such thing as a 'self-made' man. We are made up of thousands of others. Everyone who has ever done a kind deed for us, or spoken one word of encouragement to us, has entered into the make-up of our character and of our thoughts, as well as our success.

--George Matthew Adams

The toughest thing about success is that you've got to keep on being a success.

--Irving Berlin

I couldn't wait for success—so I went ahead without it.

--Jonathan Winters

A man can succeed at almost anything for which he has unlimited enthusiasm.

--Charles Schwab

Before everything else, getting ready is the secret of success.

--Henry Ford

I've missed more than 9000 shots in my career.

I've lost almost 300 games.

Twenty six times, I've been trusted to take the game winning shot and missed.

I've failed over and over and over again in my life.

And that is why I succeed.

--Michael Jordan

Success seems to be largely a matter of hanging on after others have let go.  
--William Feather

If at first you don't succeed, try doing it the way Mom told you to in the beginning.  
—*someecards.com*

High expectations are the key to everything.  
—Sam Walton

Ask Americans which they think is more important to success, effort or talent, and they pick effort two to one. Ask them which quality they'd desire most in a new employee, and they pick industriousness over intelligence five to one.  
—Jerry Useem

There are many kinds of success in life worth having. It is exceedingly interesting and attractive to be a successful business man, a railroad man, a farmer, or a successful lawyer or doctor; or a writer, or a President, or a ranchman, or the colonel of a fighting regiment, or to kill grizzly bears and lions. But for unflagging interest and enjoyment, a household of children, if things go reasonably well, certainly makes all other forms of success and achievement lose their importance by comparison.

--Theodore Roosevelt

Because I am a woman, I must make unusual efforts to succeed. If I fail, no one will say, 'She doesn't have what it takes'; They will say, 'Women don't have what it takes'.

--Clare Boothe Luce

Failure sucks. If anyone tells you they learn more from failure than success, then they're wrong. You learn more from success. There are many more ways to fail than there are to succeed. If you've found the one thing that succeeds, that's great.  
—Elon Musk

Indecision is fatal. It is better to make a wrong decision than to build up a habit of indecision. If you're wallowing in indecision, you certainly can't act—and action is the basis of success.

--Marie Benyon Ray

A 2009 survey...found that 51 percent of teens age 17 or younger believed that cheating was necessary for success while only 10 percent of people older than 50 thought the same.

--Julie Beck

The dollar is the American unit of measurement for somebody's value as a person.

—*TL;DR Wikipedia*

There is a particular crisis for women—a vast confidence gap that separates the sexes. Compared with men, women don't consider themselves as ready for promotions, they predict they'll do worse on tests, and they generally underestimate their abilities. This disparity stems from factors ranging from upbringing to biology. A growing body of evidence shows just how devastating this lack of confidence can be. Success, it turns out, correlates just as closely with confidence as it does with competence. No wonder that women, despite all our progress, are still woefully under-represented at the highest levels.

--Katty Kay and Claire  
Shipman

French women avoid anything that demands too much effort for too little pleasure. They aren't racing to the top, because most don't consider it worth the game. They care less about being the most successful person in the room and more about being the most content. They reject the notion that success is based on how hard you work and measure their happiness instead by the amount of pleasure extracted. With our common sense, rationale, humor, and *joie de vivre* the French seem to convince the world of what they want to hear: to take it easy and simply.

--Mireille  
Guiliano

In order to achieve success, the career woman must look like a woman, act like a lady, think like a man, and work like a dog.

--Caroline K. Simon

Even as high intelligence is increasingly treated as a job prerequisite, evidence suggests that it is not the unalloyed advantage it's assumed to be. The late Harvard Business School professor Chris Argyris argued that smart people can make the worst employees, in part because they're not used to dealing with failure or criticism. Multiple studies have concluded that interpersonal skills, self-awareness, and other 'emotional' qualities can be better predictors of strong job performance than conventional intelligence, and the college Board itself points out that it has never claimed SAT scores are helpful hiring filters.

—David H. Freedman

One should guard against preaching to young people success in the customary form as the main aim in life. The most important motive for work in school and in life is pleasure in work, pleasure in its result, and the knowledge of the value of the result to the community.

—Albert Einstein

Some say the will to win is a bad thing. In what way? Education is supposed to prepare a young person for life, and life is competition. Success in life goes only to the person who competes and wins. A successful lawyer is the one who goes out and wins—wins law cases. A successful physician is one who goes out and wins—saves lives and restores people to health. A successful sale manager is a man who goes out and wins—sells the goods. The successful executive is the man who can make money. There is no reward for losing. So that leaves living life only one way—with will to win!

—Knut Rockne

You can't have any successes unless you can accept failure.

—George Cukor

Quibble with the details all you want, but there's no escaping the conclusion that most Americans aren't smart enough to do something we are told is an essential step toward succeeding in our new, brain-centric economy—namely, get through four years of college with moderately good grades.

—David H. Freedman

There are high spots in all of our lives and most of them have come about through encouragement from someone else. I don't care how great, how famous or successful a man or woman may be, each hungers for applause.

—George Matthew  
Adams

The pressure to succeed in high school is all too familiar to me. I distinctly remember being a freshman in high school, overwhelmed by the belief that my GPA over the next four years would make or break my life. My daily thought process was that every homework assignment, every project, every test could be the difference. The difference between a great college and a mediocre college. The difference between success and failure. The difference between happiness and misery...I felt the pressure coming from all around me—my parents, my peers, and worst of all, myself. I felt that I had one shot at high school and that my GPA, SAT score, and college applications were the only barometers of my success.

—Jeremy Lin

What does it mean to be successful? I used to think it was doing what you love. Now I think it's being able to juggle all your roles—son, daughter, parent, spouse, etc. Do this well and, one day, when you go to your rest and loved ones say a few kind words on your behalf, maybe they'll mention that, above all, you had a positive impact on others. In the end, that's what matters.

—Ruben Navarrette

It's a funny thing about life; if you refuse to accept anything but the best, you very often get it.

—W. Somerset Maugham

Hard work is a two-way street. You get back exactly what you put in.

—Unknown

The best revenge in the world is success.

--Suge Knight

It takes 20 years to make an overnight success.

--Eddie Cantor

He who endeavors to serve, to benefit, and improve the world, is like a swimmer, who struggles against a rapid current, in a river lashed into angry waves by the winds. Often they roar over his head, often they beat him back and baffle him. Most men yield to the stress of the current... Only here and there the stout, strong heart and vigorous arms struggle on toward ultimate success.

—Albert Pike

Opportunity is missed by most people because it is dressed in overalls and looks like work.

--Thomas Edison

The man is a success who has lived well, laughed often and loved much; who has gained the respect of intelligent men and the love of children; who has filled his niche and accomplished his task; who leaves the world better than he found it, whether by an improved poppy, a perfect poem or a rescued soul; who never lacked appreciation of earth's beauty or failed to express it; who looked for the best in others and gave the best he had.

--Robert Louis Stevenson

Winning is the science of being totally prepared.

—George Allen, Sr.

Don't aim at success—the more you aim at it and make it a target, the more you are going to miss it. For success, like happiness, cannot be pursued; it must ensue...as the unintended side-effect of one's personal dedication to a course greater than oneself.

--Viktor Frankl

We can only do the best we can with what we have. That, after all, is the measure of success.

--Marguerite de Angeli

If I wanted to become a tramp, I would seek information and advice from the most successful tramp I could find. If I wanted to become a failure I would seek advice from men who have never succeeded. If I wanted to succeed in all things, I would look around me for those who are succeeding, and do as they have done.

--Joseph Marshall Wade

Zig Ziglar tells of visiting the Washington Monument. As he and his party approached the monument, he heard a guide announcing loudly that there would be a two-hour wait to ride the elevator to the top of the monument. However, with a smile on his face, the guide then said, 'There is no one waiting to go to the top, if you are willing to take the stairs.'

--King Duncan

Success is not defined by obtaining everything you want, but by appreciating everything you have.

--Unknown

Powerful men often succeed through the help of their wives. Powerful women only succeed in spite of their husbands.

--Linda Lee-Potter

Success is not the result of spontaneous combustion. You must set yourself on fire.

--Arnold H. Glasow

A great secret of success is to go through life as a man who never gets used up.

--Albert Schweitzer

When I was a young man I observed that nine out of ten things I did were failures. I didn't want to be a failure, so I did ten times more work.

--George Bernard Shaw

Success is not what you thought it would be. It is not a cradle or a hideaway. It is a cage, suspended from the ceiling by the tiniest of threads....No matter how much power you possess, you can lose it overnight.

--John Rau

In all things, success depends upon previous preparation, and without such preparation there is sure to be failure.

--Confucius

He has achieved success who has lived well, laughed often, and loved much.

--Mrs. A. J. Stanley

People are always blaming their circumstances for what they are. I don't believe in circumstances. The people who get on in this world are the people who get up and look for the circumstances they want, and, if they can't find them, make them.

--George Bernard Shaw

Ordinary people merely think how they shall spend their time; a man of talent tries to use it.

--Arthur Schopenhauer

There is only one success ... to be able to spend your life in your own way, and not to give others absurd maddening claims upon it.

--Christopher Morley

You have reached the pinnacle of success as soon as you become uninterested in money, compliments, or publicity.

--O. A. Battista

The common idea that success spoils people by making them vain, egotistic, and self-complacent is erroneous; on the contrary, it makes them, for the most part, humble, tolerant, and kind. Failure makes people cruel and bitter.

--William Somerset  
Maugham

## **HOW TO SUCCEED IN LIFE**

Make up your mind to be happy.

Learn to find pleasure in simple things.

Make the best of your circumstances. No one has everything, and everyone has something of sorrow intermingled with the gladness of life. The trick is to make the laughter outweigh the tears.

Don't take yourself too seriously. Don't think that somehow you should be protected from misfortunes that befall others.

You can't please everybody. Don't let criticism worry you.

Don't let your neighbor set your standards. Be yourself.

Do the things you enjoy doing, but stay out of debt.

Don't borrow trouble. Imaginary burdens are harder to bear than the actual ones.

Since hate poisons the soul do not cherish enmities or grudges. Avoid people who make you unhappy.

Have many interests. If you can't travel, read about new places.

Don't hold postmortems. Don't spend your life brooding over sorrows and mistakes. Don't be one who never gets over things.

Do what you can for those less fortunate than yourself.

Keep busy at something. A busy person never has time to be unhappy.

--Robert Louis Stevenson

To laugh often and love much;  
To win the respect of intelligent people  
and the affection of children;  
To earn the approbation of honest critics  
and endure the betrayal of false friends;  
To appreciate beauty;  
To find the best in others;  
To leave the world a bit better,  
whether by a healthy child,  
a redeemed social condition,  
or a job well done;  
To have played and worked with enthusiasm  
and sung with exultation;  
To know even one life has breathed easier  
because you have lived—

This is to have succeeded.

--Ralph Waldo Emerson

Success is full of promise till men get it: and then it is a last-year's nest from which the birds have flown.

--Henry Ward Beecher

Ambition often puts men upon doing the meanest offices: so climbing is performed in the same posture with creeping.

--Jonathan Swift

Success has made failures of many men.

--Cindy Adams

Excellence means when a man or woman asks of himself more than others do.

--Ortega y Gasset

I start where the last man left off.

--Thomas A. Edison

In the final analysis you should not measure your success by what you have accomplished, but by what you should have accomplished with your ability.

--John Wooden

One well-cultivated talent, deepened and enlarged, is worth 100 shallow faculties. The first law of success in this day, when so many things are clamoring for attention, is concentration—to bend all the energies to one point, and to go directly to that point, looking neither to the right nor to the left.

--William Matthews

Great men have but a few hours to be 'great.' Like the rest of us, they must dress, bathe, and eat; and, being human, they must make visits to the dentist, doctor, barber, and have conferences with their wives about domestic and family affairs. What makes men great is their ability to decide what is important, and then focus their attention on it.

--Salesmaker

Why not go out on a limb? Isn't that where the fruit is?

--Frank Scully

The person who makes a success of living is the one who sees his goal steadily and aims for it unswervingly.

--Cecil B. DeMille

Opportunities do not come to those who wait; they are captured by those who attack.

--William H. Danforth

The measure of success is not whether you have a tough problem to deal with, but whether it's the same problem you had last year.

--John Foster Dulles

You will never falter standing still. The faster you go, the more chance there is of stumbling but the more chance you have of getting somewhere.

--Charles Kettering

The dictionary is the only place where you come to SUCCESS before you get to WORK.

--Stubby Currence

If you want to be not only successful, but personally, happily, and permanently successful, then do your job in a way that puts lights in people's faces. Do that job in such a way that, even when you are out of sight, folks will always know which way you went by the lamps left behind.

--Kenneth McFarland

This thing called success  
Consists, I have found,  
In making mistakes  
When no one's around.

--Stephen Schiltzer

The man who is afraid of making a big mistake will never make a big success; more opportunities are lost by over-preciseness than through carelessness.

--Sydney J. Harris

The world is filled with people who have worked hard but have little to show for it. Something more than hard work is necessary; it is creative thinking and firm belief in your ability to execute your ideas. The successful people in history have succeeded through their thinking. Their hands were merely helpers to their brains.

--Claude Bristol

Wealth, notoriety, place and power are no measure of success whatever. The only true measure of success is the ratio between what we might have done on the one hand and the thing we have made of ourselves on the other.

--H. G. Wells

Some day, I hope to enjoy enough of what the world calls success so that somebody will ask me, 'What's the secret of it?' I shall say simply this: 'I get up when I fall down.'

--Paul Harvey

God gave us two ends; one to sit on and one to think with. Success depends on which one we use the most. Heads we win, tails we lose.

--Ann Landers

The difference between try and triumph is a little *umph*.

--Marvin Phillips

Who works his brain a little more  
And works his jaw a little less  
Is he whose lips will be the first  
To taste the sweetness of success.

--Inez Clark Thorson

When you get right down to the root of the meaning of the word 'succeed,' you find that it simply means to follow through.

--F. W. Nichol

Let us be thankful for the fools. But for them the rest of us could not succeed.

--Mark Twain

It is no use saying 'we are doing our best.' You have got to succeed in doing what is necessary.

--Winston Churchill

There is nothing that fails like success.

--G. K. Chesterton

Success is a journey, not a destination.

--Ben Sweetland

The essence of success is that it is never necessary to think of a new idea oneself. It is far better to wait until somebody else does it, and then to copy him in every detail, except his mistakes.

--Aubrey Menen

How can they say my life isn't a success? Have I not for more than sixty years got enough to eat and escaped being eaten?

--Logan Pearsall Smith

Six essential qualities that are the key to success: Sincerity, personal integrity, humility, courtesy, wisdom, charity.

-Dr. William Menninger

The most absurd and reckless aspirations have sometimes led to extraordinary success.

--Vauvenargues

Behold the turtle. He makes progress only when he sticks his neck out.

--James Bryant Conant

If one advances confidently in the direction of his dreams and endeavours to live the life which he has imagined, he will meet with a success unexpected in common hours.

--Henry David Thoreau

Out of every fruition of success, no matter what, comes forth something to make a new effort necessary.

--Walt Whitman

There is a passion for perfection which you will rarely see fully developed; but you may note this fact, that in successful lives it is never wholly lacking.

--Bliss Carman

The significance of man is not in what he attains, but rather in what he longs to attain.

--Kahlil Gibran

It is a mark of many famous people that they cannot part with their brightest hour: what worked once must always work.

--Lillian Hellman

The value of a man can only be measured with regard to other men.

--Friedrich Nietzsche

If at first you don't succeed, you'll get a lot of advice.

--Unknown

Obstacles should stimulate rather than hinder progress. One will succeed by learning from the past, living the present to the fullest and repeatedly setting higher goals for the future.

--Rodrigue Mortel

Success, which is something so simple in the end, is made up of thousands of things, we never fully know what.

--Rainer Maria Rilke

'Success' is never merely final or terminal. Something else succeeds it....The world does not stop when the successful person pulls out his plum; nor does he stop, and the kind of success he obtains, and his attitude towards it, is a factor in what comes afterwards.

--John Dewey

There is nothing in the world that will take the chip off one's shoulder like a feeling of success.

--Thomas Wolfe

Since modern man experiences himself both as the seller and as the commodity to be sold on the market, his self-esteem depends on conditions beyond his control. If he is 'successful,' he is valuable; if he is not, he is worthless.

--Erich Fromm

Success is the progressive realization of worthwhile, predetermined goals.

--J. Clifton Williams and  
Paul J. Meyer

The gent who wakes up and finds himself a success hasn't been asleep.

--Wilson Mizner

It is only at the tree loaded with fruit that the people throw stones.

--French Proverb

Men of genius do not excel in any profession because they labour in it, but they labour in it because they excel.

--William Hazlitt

Goodness is the only investment that never fails.

--Henry David Thoreau

Never look down to test the ground before taking your next step: only he who keeps his eye fixed on the far horizon will find his right road.

--Dag Hammarskjöld

A modest man is usually admired—if people ever hear of him.

--Edgar Watson Howe

There is a tide in the affairs of men  
Which, taken at the flood, leads on to fortune;  
Omitted, all the voyage of their life  
Is bound in shallows and in miseries.

--William Shakespeare

Only passions, great passions, can elevate the soul to great things.

--Denis Diderot

The secret of success is constancy to purpose.

--Benjamin Disraeli

The important thing is this: to be able at any moment to sacrifice what we are for what we could become.

--Charles Du Bos

All that is necessary to break the spell of inertia and frustration is this: Act as if it were impossible to fail. That is the talisman, the formula, the command of right-about-face which turns us from failure towards success.

--Dorothea Brande

The secret of greatness is simple: Do better work than any other man in your field—and keep on doing it.

--Wilfred A. Peterson

The secret of all success is to know how to deny yourself. Prove that you can control yourself, and you are an educated man; and without this all other education is good for nothing.

--R. D. Hitchcock

Always bear in mind that your own resolution to succeed is more important than any one thing.

--Abraham Lincoln

For any woman to succeed in American life she must first do two things: Prepare herself for a profession, and marry a man who wants her to succeed as much as she does.

--Cathleen Douglas

I can give you a six-word formula for success: 'Think things through—then follow through.'

--Edward Vernon  
Rickenbacker

Success in the final analysis always involves luck or the element of chance. Louis Pasteur grasped this well when he said that chance favors the prepared mind.

--John W. Hanley

The key to success is to keep growing in all areas of life—mental, emotional, spiritual, as well as physical.

—Julius Erving

To follow, without halt, one aim: There's the secret of success.

--Anna Pavlova

Success makes a fool seem wise.

—Latin Proverb

If a man has good corn, or wood, or boards, or pigs to sell, or can make better chairs or knives, crucibles, or church organs, than anybody else, you will find a broad, hard-beaten road to his house, tho it be in the woods.

--Ralph Waldo Emerson

There are but two ways of rising in the world: either by one's own industry or profiting by the foolishness of others.

--La Bruyere

I have always observed that to succeed in the world one should appear like a fool but be wise.

—Charles  
de Montesquieu

Who would succeed in the world should be wise in the use of his pronouns. Utter the *You* twenty times, where you once utter the *I*.

--John Milton Hay

Success depends on three things: who says it, what he says, how he says it; and of these three things, what he says is the least important.

--John, Viscount Morley  
of Blackburn

The moral flabbiness born of the exclusive worship of the bitch-goddess SUCCESS. That—with the squalid cash interpretation put on the word success—is our national disease.

--William James

Success, which touches nothing that it does not vulgarize, should be its own reward...the odium of success is hard enough to bear, without the added ignominy of popular applause.

--Robert Bontine  
Cunninghame-  
Graham

A man who has been the indisputable favorite of his mother keeps for life the feeling of a conqueror, that confidence of success that often induces real success.

--Sigmund Freud

You don't learn to hold your own in the world by standing on guard, but by attacking, and getting well hammered yourself.

--George Bernard Shaw

Success breeds success, just as money breeds money.

--S. R. N. Chamfort

Success is dependent on effort.

--Sophocles

Great deeds are usually wrought at great risks.

--Herodotus

Those who aim at great deeds must also suffer greatly.

--Marcus Licinius  
Crassus

The problem is that the key to success doesn't always fit your ignition.

--Unknown

The man who gets ahead is the man who does more than is necessary—and keeps on doing it.

--Unknown

The difference between failure and success is doing a thing almost right and doing it exactly right.

--Edward Simmons

Money, achievement, fame, and success are important, but they are bought too dearly when acquired at the cost of health.

--Unknown

There are two elements of success: aspiration and perspiration.

--Unknown

The secret of success is to never let down and never let up.

—Unknown

Many people carefully avoid discovering the secret of success because deep down they suspect the secret may be hard work.

--Unknown

Success often depends on knowing how long it will take to succeed.

—Baron de Montesquieu

Formula for success: When you start a thing, finish it.

--Vikrant Parsai

Success is sweet, but its secret is sweat.

--Norman Schwarzkopf

The secret of success is still a secret to the average American.

--Unknown

Most people do only what they are required to do, but successful people do a little more.

--Unknown

One of the biggest troubles with success is that its recipe is often the same as that of a nervous breakdown.

--Unknown

The law of success: More bone in the back and less in the head.

--Evan Esar

If you look forward to Monday with more enthusiasm than you did to Friday, you're in danger of becoming successful.

--Unknown

The basic rules for success may be defined as follows: Know what you want. Find out what it takes to get it. Act on it and persevere.

--Unknown

Success is the result of backbone, not wishbone.

--Unknown

No one has yet climbed the ladder of success with his hands in his pockets.

--Arnold Schwarzenegger

Industry is the mother of success—luck, a distant relative.

--Unknown

To succeed in the world, we do everything we can to appear successful.

--La Rochefoucauld

On the door to success it says Push and Pull.

--Yiddish Proverb

Successful men usually snatch success from seeming failure. If they know there is such a word as defeat they will not admit it. They may be whipped, but they are not aware of it. That is why they succeed.

--A. P. Gouthey

Successful men and women...don't consider the odds. They just sneak up at night and cut their own holes in the fence.

--Wells Root

For a great many people the activity of becoming successful is more rewarding than the success itself.

--Joseph Heller

Can success change the human mechanism so completely between one dawn and another? Can it make one feel taller, more alive, handsomer, uncommonly gifted and indomitably secure with the certainty that this is the way life will always be? It can and it does!

--Moss Hart

The best thing that can come with success is the knowledge that it is nothing to long for.

--Liv Ullman

The finished man of the world must eat of every apple once.

--Ralph Waldo Emerson

The ability to convert ideas to things is the secret of outward success.

--Henry Ward Beecher

A minute's success pays the failure of years.

--Robert Browning

Constant success shows us but one side of the world. For as it surrounds us with friends who will tell us only our merits, so it silences those enemies from whom alone we can learn our defects.

--Charles Caleb Colton

He who would climb the ladder must begin at the bottom.

--English Proverb

Some men succeed by what they know; some by what they do; and a few by what they are.

--Elbert Hubbard

The way to rise is to obey and please.

--Ben Jonson

Succeed we must, at all cost—even if it means being a dead millionaire at fifty.

--Louis Kronenberger

There is no success without hardship.

--Sophocles

He who ascends to mountain tops, shall find  
The loftiest peaks most wrapt in clouds and snow;  
He who surpasses or subdues mankind,  
Must look down on the hate of those below.

—Lord Byron

What the superior man seeks is in himself. What the mean man seeks is in others.

--Confucius

Great and good are seldom the same man.

--Thomas Fuller

I have no secret of success but hard work.

--E. Turner

There is no road to success but through a clear strong purpose. Nothing can take its place. A purpose underlies character, culture, position, attainment of every sort.

--T. T. Munger

Success is that old ABC—ability, breaks and courage.

--Charles Luckman

Success has ruined many a man.

--Benjamin Franklin

Nothing succeeds like success.

--Alexandre Dumas

Success—‘the bitch-goddess, Success,’ in William James’s phrase—demands strange sacrifices from those who worship her.

--Aldous Huxley

The only way to succeed is to make people hate you.

--Josef von Sternberg

Every great man is always being helped by everybody; for his gift is to get good out of all things and all persons.

--John Ruskin

A man’s greatness can be measured by his enemies.

--Don Piatt

One very important ingredient of success is a good, wide-awake, persistent, tireless enemy.

--Frank B. Shutts

All celebrated people lose dignity on a close view.

--Napoleon Bonaparte

The superiority of some men is merely local. They are great because their associates are little.

--Samuel Johnson

The men who succeed are the efficient few. They are the few who have the ambition and will power to develop themselves.

--Herbert N. Casson

A child who is to be successful is not reared exclusively on a bed of down.

--Akan Proverb

He who surpasses or subdues mankind must look down on the hate of those below.  
--Lord Byron

The ladder of success is never crowded at the top.  
--Florence Griffith Joyner

The road to success runs uphill.  
--Willie Davis

Success always leaves footprints.  
--Booker T. Washington

There are no shade trees on the road to success.  
--Leontine Kelly

People always ask, 'How did you succeed?' Simply put, I chose not to fail.  
--Xernona Clayton

Success is not defined by the number of servants you have, but by how many people you serve.  
--Ralph D. Abernathy

The secret to success is to learn to accept the impossible, to do without the indispensable, and to bear the intolerable.  
--Nelson Mandela

The people who get on in this world are the people who get up and look for the circumstances they want, and if they can't find them, make them.  
--George Bernard Shaw

Success is failure turned inside out,  
The silver tint of the clouds of doubt,  
And you never can tell how close you are,  
It may be near when it seems afar,  
So stick to the fight when you're hardest hit—  
It's when things seem worst,  
That you must not quit.

--Edgar Guest

You always pass failure on the way to success.

--Mickey Rooney

The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather in a lack of will.

--Vince Lombardi

Success doesn't come to you...you go to it.

--Marva Collins

Try not to become a man of success but rather a man of value.

--Albert Einstein

The person who makes a success of living is the one who sees his goal steadily and aims for it unswervingly. That is dedication.

--Cecil B. De Mille

It's tough to climb the ladder of success, especially if you're trying to keep your nose to the grindstone, your shoulder to the wheel, your eye on the ball, and your ear to the ground.

--Unknown

People with goals succeed because they know where they're going.

--Earl Nightingale

You need two things to succeed in life—persistence and a goal.

--Ed Wynn

So this is success. I make a five-figure salary per week, I'm not doing anything well, my guts are knotted with tension, I have a headache half the time, the network is on my back to get the ratings up and has no idea how I should go about it, and if I go on like this another week I'll have an ulcer and a nervous breakdown.

--Dick Cavett

Mediocrities and worse make it all the time, so the phrase 'make it' has no value. People who don't make it feel their lives would be rosy if they did, and those who do are startled to find they still have all their old problems, plus a few new ones, and begin to wonder if they'd be happier if they hadn't made it.

--Dick Cavett

Winning isn't everything...wanting to is.

--Vince Lombardi

*And Then Some*

These three little words are the secret to success. They are the difference between average people and top people in most companies. The top people always do what is expected...

*and then some...*

They are thoughtful of others; they are considerate and kind...

*and then some...*

They meet their obligations and responsibilities fairly and squarely ...*and then some...*they are good friends and helpful neighbors...*and then some*. They can be counted on in an emergency...*and then some...*

I am thankful for people like this, for they make the world more livable. Their spirit of service is summed up in these little words...*and then some*.

--Carl Homes

The road to success is always under construction

--Lily Tomlin

The man who seeks one thing in life, and but one,  
May hope to achieve it before life be done;  
But he who seeks all things, wherever he goes,  
Only reaps from the hopes which around him he sows  
A harvest of barren regrets.

--Owen Meredith

Put your heart, mind, and soul into even your smallest acts. This is the secret of success.

—Swami Sivananda

I have always observed that to succeed in the world one should seem a fool, but be wise.

—Charles  
de Montesquieu

Success, remember, is the reward of toil.

--Sophocles

If you would win success, go with the crowd,  
Nor like a fool against the current strive.

--W. W. Story

All succeeds with people who are sweet and cheerful.

--Voltaire

In all things, success depends upon previous preparation, and without such  
preparation there is sure to be failure.

--Confucius

Success is the child of Audacity.

--Benjamin Disraeli

I was a success as soon as I started paying the bills.

—Mahalia Jackson

Success, a sort of suicide,  
Is ruin'd by success.

--Edward Young

The road to success is filled with women pushing their husbands along.

--Lord Thomas Robert  
Dewar

Never one thing and seldom one person can make for a success. It takes a number of  
them, merging into one perfect whole.

--Marie Dressler

An intelligent plan is the first step to success.

--Basil S. Walsh

How far you go in life depends on you being tender with the young, compassionate  
with the aged, sympathetic with the striving, and tolerant of the weak and the  
strong. Because someday in life you will have been all of these.

--George Washington  
Carver

People of mediocre ability sometimes achieve outstanding success because they don't know when to quit. Most men succeed because they are determined to.

--George Allen

Success is a lousy teacher. It seduces smart people into thinking they can't lose. And it's an unreliable guide to the future. What seems the perfect business plan or latest technology today may soon be as out-of-date as the eight-track tape player, the vacuum-tube television or the mainframe computer.

--Bill Gates

In many businesses, today will end at 5 o'clock. Those bent on success, however, make it last from yesterday right through to tomorrow.

--Lawrence H. Martin

Unless you consider happiness before you consider success, then the manner in which you achieve success could be something that would destroy you later. Many people are so busy running to the top, stepping on their competitors, stepping on their enemies, and saddest of all, stepping on their friends and loved ones that when they get to the top, they look around and discover they are lonely and unhappy. They'll ask me, 'Where did I go wrong?' My answer has always been, 'Probably at the beginning.'

--Berry Gordy

Success in life comes not from holding a good hand, but in playing a poor hand well.

--Warren G. Lester

Success comes from good judgment. Good judgment comes from experience. Experience comes from bad judgment.

--Arthur Jones

There is only one way to succeed in anything and that is to give everything. I do, and I demand that my players do. Any man's finest hour is when he has worked his heart out in a good cause and lies exhausted on the field of battle...victorious.

--Vince Lombardi

What is success? I think it is a mixture of having a flair for the thing that you are doing; knowing that it is not enough, that you have got to have hard work and a certain sense of purpose.

--Margaret Thatcher

I have learned that success is to be measured not so much by the position that one has reached in life as by the obstacles which he has overcome while trying to succeed.

--Booker T. Washington

A winner is someone who recognizes his God-given talents, works his tail off to develop them into skills, and uses these skills to accomplish his goals.

--Larry Bird

It never fails: everybody who really makes it does it by busting his ass.

--Alan Arkin

What's money? A man is a success if he gets up in the morning and gets to bed at night, and in between he does what he wants to do.

--Bob Dylan

The higher a monkey climbs, the more you see of his ass.

--General Joseph  
Stillwell

The winning team, like the conquering army, claims everything in its path and seems to say that only winning is important. Yet, like getting into a college of your choice or winning an election or marrying a beautiful mate, victory is fraught with as much danger as glory. Victory has very narrow meanings and, if exaggerated or misused, can become a destructive force.

--Bill Bradley

The way to success: First have a clear goal, not a fuzzy one. Sharpen this goal until it becomes specific and clearly defined in your conscious mind. Hold it there until, by a process of spiritual and intellectual osmosis...it seeps into your unconscious. Then you will have it because it has you. Surround this goal constantly with positive thoughts and faith. Give it positive follow-through. That is the way success is achieved.

--Norman Vincent Peale

Success breeds conservatism, and that means a love affair with the status quo and an aversion to change.

--Frank Popoff

Success comes in cans; failure in can'ts.

--Unknown

After you reach a certain point, money becomes unimportant. What matters is success.

--Aristotle Onassis

What is known as success assumes nearly as many aliases as there are those who seek it. Like love, it can come to the poor as well as the rich. Like virtue, it has its own reward. Like the Holy Grail, it seldom appears to those who don't pursue it.

--Stephen Birmingham

If you want enemies, excel others; if you want friends, let others excel you.

--Charles Caleb Colton

Fall seven times, stand up eight.

--Japanese Proverb

Success is the progressive realization of a worthy ideal.

--Earl Nightingale

Failure changes for the better, success for the worse.

--Seneca

Behind every successful man there's a lot of unsuccessful years.

--Bob Brown

If people knew what they had to do to be successful, most people wouldn't.

--Lord Thomson of Fleet

There is a passion for perfection which you will rarely see fully developed; but you may note this fact, that in successful lives it is never wholly lacking.

--Bliss Carman

Nothing fails like success because we don't learn from it. We learn only from failure.

--Kenneth Boulding

The successful people are the ones who think up things for the rest of the world to keep busy at.

--Don Marquis

The penalty of success is to be bored by people who used to snub you.

--Nancy, Lady Astor

Of course there is no formula for success except perhaps, an unconditional acceptance of life and what it brings.

--Arthur Rubinstein

Winning can be defined as the science of being totally prepared.

--George Allen

The successful people of this world take life as it comes...They just go out and deal with the world as it is.

--Ben Stein

Behind every successful man is a woman who keeps reminding him that she knows men who would have done even better.

--Unknown

Most persons would succeed in small things if they were not troubled with great ambitions.

--Henry Wadsworth  
Longfellow

Success is a state of mind. If you want success, start thinking of yourself as a success.

--Joyce Brothers

We succeed only as we identify in life, or in war, or in anything else, a single overriding objective, and make all other considerations bend to that one objective.

--Dwight D. Eisenhower

The secret of all success is to know how to deny yourself. Prove that you can control yourself, and you are an educated man; and without this all other education is good for nothing.

--R. D. Hitchcock

Success is getting up just one more time than you fall down.

--Oliver Goldsmith

Ordinary people think merely how they will spend their time; a man of intellect tries to use it.

--Arthur Schopenhauer

If a man has a talent and cannot use it, he has failed. If he has a talent and uses only half of it, he has partly failed. If he has a talent and learns somehow to use the whole of it, he has gloriously succeeded, and won a satisfaction and a triumph few men ever know.

--Thomas Wolfe

If you want a place in the sun, you've got to put up with a few blisters.

--Abigail Van Buren

Success breeds success.

--Louise Fletcher

In Hollywood success is relative. The closer the relative, the greater the success.

--Arthur Treacher

Sweat plus sacrifice equals success.

--Charles O. Finley

The thermometer of success is merely the jealousy of the malcontents.

--Salvador Dali

To succeed it is necessary to accept the world as it is and rise above it.

--Michael Korda

Success is the one unpardonable sin against one's fellows.

--Ambrose Bierce

You are not really successful until someone claims to have sat next to you in school.

--James S. Hewett

Success is where preparation and opportunity meet.

--Bobby Unser

Natural talent, intelligence, a wonderful education—none of these guarantees success. Something else is needed: the sensitivity to understand what other people want and the willingness to give it to them. Worldly success depends on pleasing others. No one is going to win fame, recognition, or advancement just because he or she thinks it's deserved. Someone else has to think so too.

--John Luther

Bear in mind, if you are going to amount to anything, that your success does not depend upon the brilliancy and the impetuosity with which you take hold, but upon the ever lasting and sanctified bulldoggedness with which you hang on after you have taken hold.

—Dr. A. B. Meldrum

Rather fail with honor than succeed by fraud.

—Sophocles

I do not think there is any other quality so essential to success of any kind as the quality of perseverance. It overcomes almost everything, even nature.

--John D. Rockefeller

The secrets of success are a good wife and a steady job. My wife told me.

--Howard Nemerov

If this is success, why don't I feel successful? But maybe this is what success does feel like—being even more afraid of failure.

--Mary Lou Carney

I've never felt like I succeeded, because I've never managed to achieve all that I've sought to—nor do I expect to. I would think that the moment you believe nonsense like 'you're a success,' you're not.

--Frank Deford

Success is relative. As soon as you accomplish some part of it, your idea of success expands so that 'real' success seems just as far away as ever. Sometimes I wonder: if I were to die today or tomorrow, would I be satisfied with what I've done so far? And I think: well, at least I've done that and that. But, no, I certainly wouldn't be satisfied.

--Joe David Bellamy

Success seems to be connected with action. Successful people keep moving. They make mistakes, but they don't quit.

--Conrad Hilton

You become successful the moment you start moving toward a worthwhile goal.

--Charles Carlson

By the time we've made it, we've had it.

--Malcolm Forbes

The elements of greatness are: humbleness, freedom from self, intrepid courage, and the power to love.

--Dame Margot Asquith

Unusual excellence in women was clearly associated for them with the loss of femininity, social rejection, personal or societal destruction or some combination of the above.

--Matina Horner

The real demon is success—the anxieties engendered by this quest are relentless, degrading, corroding. What is worse, there is no end to this escalation of desire.

--Marya Mannes

The idea has gained currency that women have often been handicapped not only by a fear of failure—not unknown to men either—but by a fear of success as well.

--Sonya Rudikoff

Success is only the completion of another step.

--Unknown

If the day and the night are such  
that you greet them with joy, and  
life emits a fragrance like flowers  
and sweet-scented herbs, is more  
elastic, more starry, more immortal,—  
that is your success.

--Henry David Thoreau

Success is counted sweetest  
By those who ne'er succeed.

--Emily Dickinson

What makes men great is their ability to decide what is important, and then focus their attention on it.

--Bob Prentice

Experience shows that success is due less to ability than to zeal. The winner is he who gives himself to his work, body and soul.

--Charles Buxton

Success is the necessary misfortune of life, but it is only to the very unfortunate that it comes early.

--Anthony Trollope

Success has always been a great liar.

--Friedrich Nietzsche

If A equal success, then the formula is A equals X plus Y and Z, with X being work, Y play, and Z keeping your mouth shut.

--Albert Einstein

We must walk consciously only part way toward our goal, and then leap in the dark to our success.

--Henry David Thoreau

The block of granite which is an obstacle in the pathway of the weak, becomes a stepping-stone in the pathway of the strong.

--Thomas Carlyle

If I were to prescribe one process in the training of men which is fundamental to success in any direction, it would be thoroughgoing training in the habit of accurate observation. It is a habit which every one of us should be seeking ever more to perfect.

--Eugene G. Grace

I believe in luck: how else can you explain the success of those you dislike?

--Jean Cocteau

If you want to know whether you are destined to be a success or a failure in life, you can easily find out. The test is simple and it is infallible. Are you able to save money? If not, drop out. You will lose.

--James J. Hill

The man who seeks one thing in life, and but one,  
May hope to achieve it before life be done;  
But he who seeks all things, wherever he goes,  
Only reaps from the hopes which around him he sows  
A harvest of barren regrets.

--Owen Meredith

Success, remember, is the reward of toil.

--Sophocles

If you would win success, go with the crowd,  
Nor like a fool against the current strive.

--W. W. Story

Success is the child of Audacity.

--Benjamin Disraeli

We happened to find a parade and jumped in front of it.

--Jim Barksdale on the  
Secret of His  
Company's  
Success—Netscape

Nothing splendid has ever been achieved except by those who dared believe that something inside of them was superior to circumstance.

--Bruce Barton

The most important ingredient for success is the willingness to fail, to be made a fool of, to fall on your face a hundred times a day. And to be dumb. What makes repeated failure endurable is being in love with the work you do and being convinced of its value. Then the process becomes self-rewarding.

--Helen Tworikov

A successful person is an individual who is caring for self, others, and has a healthy self-esteem. Success is more tied to personal satisfaction and achievement and cannot really be measured in dollar terms. Many people have the right vision, but forget the purpose with the result that they often end up winning the battle but losing the war.

--Connie Doolin

Always bear in mind that your own resolution to succeed is more important than any other one thing.

--Abe Lincoln

Success requires first expending ten units of effort to produce one unit of results. Your momentum will then produce ten units of results with each unit of effort.

--Charles Givens

The greatest efforts of the race have always been traceable to the love of praise, as the greatest catastrophes to the love of pleasure.

--John Ruskin

(Power of Success) What this power is, I cannot say. All I know is that it exists...and it becomes available only when you are in that state of mind in which you know exactly what you want...and are fully determined not to quit until you get it.

--Alexander Graham Bell

Those that try the hardest, work the hardest, and put in the longest hours when necessary usually pull ahead of the pack just out of sheer effort.

--F. Lee Bailey

Average people look forward to 'getting off.' Successful people look forward to 'getting on.'

--Jim Rohn

One who desires to excel should endeavor in those things that are in themselves most excellent.

--Epictetus

Everybody loves success, but they hate successful people.

--John McEnroe

The most important single ingredient in the formula of success is knowing how to get along with people.

--Theodore Roosevelt

It is not enough to succeed. Others must fail.

--Gore Vidal

Success is an accident...well placed.

--John M. Shanahan

A successful man keeps looking for work after he has found a job.

--Raymond Duncan

The only thing that separates successful people from the ones who aren't is the willingness to work very, very hard.

--Helen Gurley Brown

Success is important only to the extent that it puts one in a position to do more things one likes to do.

--Sarah Caldwell

Life is a succession of moments. To live each one is to succeed.

--Corita Kent

To be successful, the first thing to do is to fall in love with your work.

—Sister Mary Laretta

Success is never a destination—it's a journey.

--Satenig St. Marie

The executive who works from 8:00 a.m. to 8:00 p.m. every day will be both very successful and fondly remembered by his widow's next husband.

--John M. Capozzi

You must stoop a little in order to jump.

--F. Scott Fitzgerald

The secret of success lies not in doing your own work, but in recognizing the right man to do it.

--Andrew Carnegie

A strong passion for any object will ensure success, for the desire of the end will point out the means.

--William Hazlitt

Some succeed because they are destined to, but most succeed because they are determined to.

--Henry Van Dyke

I have observed that to succeed in the world one should appear like a fool but be wise.

—Charles  
de Montesquieu

Good-fellowship, unflagging, is the prime requisite for success in our society, and the man or woman who smiles only for reasons of humor or pleasure is a deviate.

--Marya Mannes

There are few successful adults who were not at first successful children.

--Alexander Chase

What is success? I think it is a mixture of having a flair for the thing you are doing; knowing that it is not enough, that you have got to have hard work and a certain sense of purpose.

--Margaret Thatcher

To burn always with a hard gem-like flame, to maintain this ecstasy, is success in life.

--Walter Pater

Good people are good because they've come to wisdom through failure. We get very little wisdom from success.

--William Saroyan

Failure makes people bitter and cruel. Success improves the character of the man.

--W. Somerset Maugham

Nothing is more humiliating than to see idiots succeed in enterprises we have failed in.

—Gustave Flaubert

Success is more a function of consistent common sense than it is of genius.

--An Wang

The secret of success is sincerity. Once you can fake that, you've got it made.

—Jean Giraudoux

Fame is proof that people are gullible.

--Ralph Waldo Emerson

Success covers a multitude of blunders.

--George Bernard Shaw

A successful man cannot realize how hard an unsuccessful man finds life.

--Edgar Watson Howe

My road to the top occurred because I stood up and was heard.

--Mary Hatwood Futrell

Success is the one unpardonable sin against our fellows.

--Ambrose Bierce

Whenever a friend succeeds, a little something in me dies.

--Gore Vidal

The road to success is lined with many tempting parking spaces.

--Will Rogers

There are two rules for success:

1. Never tell everything you know.

--Roger H. Lincoln

Too much success can ruin you as surely as too much failure.

--Marlon Brando

Success is following the pattern of life one enjoys most.

--Al Capp

My view is that you perpetuate success by continuing to run scared, not by looking back at what made you great, but looking forward at what is going to make you un-great, so that you are constantly focusing on the challenges that keep you humble, hungry and nimble.

--Lou Gerstner

The secret of success is to know something nobody else knows.

--Aristotle Onassis

If one wants to be successful, one must think; one must think until it hurts. One must worry a problem in one's mind until it seems there cannot be another aspect of it that hasn't been considered.

--Lord Thomson of Fleet

If you want to succeed you should strike out on new paths rather than travel the worn paths of accepted success.

--John D. Rockefeller

On the road to success, you can be sure of one thing...there is never a crowd on the extra mile.

--Charity Gibson

One well-cultivated talent, deepened and enlarged, is worth 100 shallow faculties. The first law of success in this day, when so many things are clamoring for attention, is concentration—to bend all the energies to one point, and to go directly to that point, looking neither to the right nor to the left.

--William Matthews

The worst bankrupt in the world is the man who has lost his enthusiasm. Let a man lose everything else in the world but his enthusiasm and he will come through again to success.

--H. W. Arnold

Any man who is honest, fair, tolerant, kindly, charitable of others and well behaved is a success, no matter what his station in life.

--Jay E. House

All men seek one goal: success or happiness. The only way to achieve true success is to express yourself completely in service to society. First, have a definite, clear, practical ideal—a goal, an objective. Second, have the necessary means to achieve your ends—wisdom, money, materials and methods. Third, adjust all your means to that end.

--Aristotle

Lampis the shipowner, on being asked how he acquired his great wealth, replied, 'My great wealth was acquired with no difficulty, but my small wealth, my first gains, with much labor.'

--Epictetus

Recipe for success: Be polite, prepare yourself for whatever you are asked to do, keep yourself tidy, be cheerful, don't be envious, be honest with yourself so you will be honest with others, be helpful, interest yourself in your job, don't pity yourself, be quick to praise, be loyal to your friends, avoid prejudices, be independent, interest yourself in politics, and read the newspapers.

--Bernard M. Baruch

The ability to form friendships, to make people believe in you and trust you is one of the few absolutely fundamental qualities of success. Selling, buying, negotiating are so much smoother and easier when the parties enjoy each other's confidence. The young man who can make friends quickly will find that he will glide instead of stumble through life.

--John J. McGuirk

The successful people are the ones who can think up stuff for the rest of the world to keep busy at.

--Don Marquis

## **FOUNDATION STONES**

In building a firm foundation for Success, here are a few stones to remember:

1. The wisdom of preparation.
2. The value of confidence.
3. The worth of honesty.
4. The privilege of working.
5. The discipline of struggle.
6. The magnetism of character.
7. The radiance of health.
8. The forcefulness of simplicity.
9. The winsomeness of courtesy.
10. The attractiveness of modesty.
11. The inspiration of cleanliness.
12. The satisfaction of serving.
13. The power of suggestion.
14. The buoyancy of enthusiasm.
15. The advantage of initiative.
16. The virtue of patience.
17. The rewards of co-operation.
18. The fruitfulness of perseverance.
19. The sportsmanship of losing.
20. The joy of winning.

--Rollo C. Hester

One very important ingredient of success is a good, wide-awake, persistent, tireless enemy. An enemy to an ambitious man is like the rhinoceros bird to the rhinoceros. When the enemy comes, the rhinoceros bird tells about it. When a successful man is making mistakes the enemy immediately calls attention and warns the man. Get for yourself a first class enemy, cultivate him as an enemy, and when you achieve success, thank him.

--Frank B. Shutts

Many men are successful because they didn't have the advantages other men had.

--Unknown

You don't have to lie awake nights to succeed—just stay awake days.

--Evan Esar

There are no persons as capable of stooping so low as those who desire to rise in the world.

--Countess of Blessington

The penalty of success is to be bored by the attentions of people who formerly snubbed you.

--Mary Wilson Little

Nobody is absolutely necessary; everybody can be replaced in this world at a minute's notice. While one great man is climbing the hills of fame, his successor is already born, and when he descends the other side, the successor will be at the top of the hill.

This simple truth is never believed, every man hoping that he will form an exception to the rule.

--Blanche Marchesi

Success is a public affair. Failure is a private funeral.

--Rosalind Russell

I dread success. To have succeeded is to have finished one's business on earth, like the male spider, who is killed by the female the moment he has succeeded in his courtship. I like a state of continual becoming, with a goal in front and not behind.

--George Bernard Shaw

Sometimes men come by the name of genius in the same way that certain insects come by the name of centipede—not because they have a hundred feet, but because most people can't count above fourteen.

--George C. Lichtenberg

Behind every successful man stands a surprised mother-in-law.

--Hubert Humphrey

If at first you don't succeed, date the boss's daughter.

--Evan Esar

The reason many people don't climb the ladder of success is that they're waiting for the elevator.

--Evan Esar

Success comes to the man who does today what you were thinking of doing tomorrow.

--Evan Esar

There are many hard and fast rules for success, but the trouble is all are hard and none are fast.

--Unknown

Anybody can sympathize with the sufferings of a friend, but it requires a very fine nature to sympathize with a friend's success.

--Oscar Wilde

The world's great men have not commonly been great scholars, nor its great scholars great men.

--Dr. O. W. Holmes

Success has always been a big liar.

--Friedrich Nietzsche

When a man succeeds, he does it in spite of everybody, and not with the assistance of everybody.

--Ed Howe

Five things are essential to success: one is wealth, and the other four are money.

--Unknown

For a man, success in life consists in getting the money; for a woman, in getting the man who gets the money.

--Unknown

Women are seldom as successful as men—they had no wives to advise them.

--Dick Van Dyke

Failure is the result of not knowing what to do; success is the result of knowing what not to do.

--Unknown

The secret of success is a talent—the talent for hard work.

--Unknown

Use whatever talents you possess: the woods would be silent if only those birds sang that sing best.

-- Henry Van Dyke

The trouble with success is that its formula is the same as the one for ulcers.

--Unknown

Success is the sole earthly judge of right and wrong.

--Adolf Hitler

A successful man is one who can lay a firm foundation with bricks that others throw at him.

--David Brinkley

Self-trust is the first secret of success.

--Ralph Waldo Emerson

It takes time to win success.

--Aesop

Any definition of a successful life must include service to others.

--George Bush

Success to American Indians isn't what you have, it's what you've given away. The most revered member of the tribe may be the poorest, because...we place greater value on what we contribute to society rather than on what we accumulate.

--Ben Nighthorse  
Campbell

To want in one's head to do a thing, for its own sake; to enjoy doing it; to concentrate all of one's energies upon it—that is not only the surest guarantee of its success. It is also being true to oneself.

--Amelia Earhart

Some people say that success equals money, but frankly, I don't think success is money at all....Success is being the best at whatever you want to do well at.

--Ann M. Martin

Our own success, to be real, must contribute to the successes of others.

--Eleanor Roosevelt

Do not be in a hurry to succeed. What would you have to live for afterwards? Better make the horizon your goal; it will always be ahead of you.

—William Makepeace  
Thackeray

Real success is knowing that you helped others to change their lives for the better.

--Dan Sosa, Jr.

My father never was and isn't a mean man. You know, he never was ruthless. And he succeeded in life without sticking it to anybody. And that's a great example for a man, a strong man, a man's man, to give to his children. You can succeed, you can be successful, without walking over somebody.

—Maria Shriver

To succeed in life, you need three things: a wishbone, a backbone and a funny bone.

—Reba McEntire

Believe that you will succeed. Believe it firmly, and you will then do what is necessary to bring success about.

--Dale Carnegie

Our greatest weakness lies in giving up. The most certain way to succeed is always to try one more time.

--Thomas Edison

If you want to be successful, it's just this simple: Know what you're doing. Love what you're doing. And believe in what you're doing.

--O. A. Battista

There are countless ways of attaining greatness, but any road to reaching one's maximum potential must be built on a bedrock of respect for the individual, a commitment to excellence, and a rejection of mediocrity.

--Buck Rogers

Success is finding and doing to the best of your ability, in each moment of your life, what you enjoy most doing, what you can do best, and what has the greatest possibility of providing the means to live as you would like to live in relation to yourself and the persons you value.

--Nido Qubein

To succeed—do the best you can, where you are, with what you have.

--Unknown

An individual's self-concept is the core of his personality. It affects every aspect of human behavior: The ability to learn, the capacity to grow and change, the choice of friends, mates and careers. It is no exaggeration to say that a strong positive self-image is the best possible preparation for success in life.

--Dr. Joyce Brothers

Success in life has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others.

--Danny Thomas

There are no secrets to success. It is the result of preparation, hard work, and learning from failure.

--Colin Powell

One that desires to excel should endeavor in those things that are in themselves most excellent.

--Epictetus

Success is good management in action.

--William E. Holler

Success will not lower its standard to us. We must raise our standard to success.

--Randall R. McBride Jr.

If you want to increase your success rate, double your failure rate.

--Thomas Watson, Sr.,  
Founder of IBM

Without problems, there would be no possibility of triumph.

--Unknown

Sometimes I worry about being a success in a mediocre world.

--Lili Tomlin

The open secret of real success is to throw your whole personality at a problem.

--George Polya

The sound basic principles of human progress and success have not changed.

--L. G. Elliot

Enthusiasm is one of the most powerful engines of success.

--Ralph Waldo Emerson

We would accomplish many more things if we did not think of them as impossible.

--Vince Lombardi

Sometimes your best is not enough; you have to do what's required.

--Winston Churchill

Unless a person has some other target than a materialistic one, it's ridiculous to be successful.

--Jackie Gleason

You learn from success—not failure. If you've only touched it once, a term paper, a temp job, hitting a homer, dissect it. Was it timing, focus, homework? Get to the core. Find out the whys, the hows. That's the key. Use it...Go with it, don't be afraid. When you get your shot, then you'll be ready. Success ain't easy, but the more you taste it, the easier it gets.

--Robert Evans

I just love to see children grow in knowledge and self-confidence. I really believe that 99 percent of success is attitude and that by helping children form good attitudes, teachers and parents can steer them toward success.

--Janet Allen

I was successful because you believed in me.

--Ulysses S. Grant to  
Abraham Lincoln

They are able because they think they are able.

--Virgil

Success is not something that can be measured or worn on a watch or hung on the wall. It is not esteem of colleagues or the admiration of the community....Success is a certain knowledge that you have become yourself, the person you were always meant to be.

--George Sheehan

First say to yourself what you would be, and then do what you have to do.

--Epictetus

Pretend that every single person you meet has a sign around his or her neck that says, 'Make me feel important.' Not only will you succeed in sales, you will succeed in life.

--Mary Kay Ash

No one can possibly achieve any real and lasting success or get rich in business by being a conformist.

--J. Paul Getty

The passion to get ahead is sometimes born of the fear of being left behind.

--Eric Hoffer

The secret of success: 1) Get a job. 2) Get a better job. 3) Get an even better job. 4) Repeat as often as necessary.

--Matt Groening

People say to me, 'You were a roaring success. How did you do it?' I go back to what my parents taught me. Apply yourself. Get all the education you can, but then, by god, do something. Don't just stand there, make something happen.

--Lee Iacocca

In order to succeed, your desire for success should be greater than your fear of failure.

--Bill Cosby

Success demands singleness of purpose.

--Vince Lombardi

Rockefeller once explained the secret of success. 'Get up early, work late—and strike oil.'

--Joey Adams

Perseverance is a great element of success; if you only knock long enough and loud enough at the gate you are sure to wake up somebody.

--Henry Wadsworth  
Longfellow

Each success only buys an admission ticket to a more difficult problem.

--Henry A. Kissinger

I must admit that I personally measure success in terms of the contributions an individual makes to her or his fellow human beings.

--Margaret Mead

Four little words sum up what has lifted most successful individuals above the crowd: *a little bit more*. They did all that was expected of them and *a little bit more*.

--A. Lou Vickery

Success has a thousand fathers but failure is an orphan.

--Ancient Chinese  
Proverb

Not a having and a resting, but a growing and a becoming, is the character of perfection as culture conceives it.

--Matthew Arnold

My success just evolved from working hard at the business at hand each day.

--Johnny Carson

Reward Success and Failure, Punish Inaction

--Robert Sutton

Successful people are the ones who think up things for the rest of the world to keep busy at.

--Don Marquis

I do not like to repeat successes; I like to go on to other things.

--Walt Disney

I am doomed to an eternity of compulsive work. No set goal achieved satisfies. Success only breeds a new goal. The golden apple devoured has seeds. It is endless.

--Bette Davis

Don't confuse fame with success. Madonna is one; Helen Keller is the other.

--Erma Bombeck

Look at what your idea of success would be. The more that you take in external motivators, the more it reduces your ultimate satisfaction because it doesn't come from inside.

--Chris Messina

## **WINNERS**

Winners take chances like everyone else,  
They fear failing, but they refuse to let fear control them.

Winners don't give up,  
When life gets tough, they hang in until the going gets better

Winners are flexible.  
They realise there is more than one way and they are willing to try others.

Winners know they are not perfect.  
They respect their weaknesses while making the most of their strengths.

Winners fall, but they don't stay down.  
They stubbornly refuse to let a fall keep them from climbing.

Winners don't blame fate for their failures,  
Nor luck for their successes.

Winners accept responsibility for their lives.

Winners are positive thinkers who see good in all things.  
From the ordinary, they make the extraordinary.

Winners believe in the path they have chosen even when it's hard,  
Even when others can't see where they are going.

Winners are patient.  
They know a goal is only as worthy as the effort that's required to achieve it.

Winners are people like you.  
They make this world a better place to be.

--Nancye Sims

You can't build a reputation on what you are going to do.

--Henry Ford

Coming together is a beginning.

Keeping together is progress.

Working together is success.

—Henry Ford

One's best success comes after their greatest disappointments.

--Henry Ward Beecher

You've achieved success in your field when you don't know whether what you're doing is work or play.

--Warren Beatty

Strive not to be a success, but rather to be of value.

--Albert Einstein

We are what we repeatedly do. Excellence then, is not an act, but a habit.

--Aristotle

There's no secret about success. Did you ever know a successful man who didn't tell you about it?

--Kin Hubbard

The best way to predict your future is to create it.

--Abraham Lincoln

Begin with the end in mind.

--Stephen Covey

Man can climb to the highest summits, but he cannot dwell there long.

—George Bernard Shaw

Success can make you go one of two ways. It can make you a prima donna—or it can smooth the edges, take away the insecurities, let the nice things come out.

—Barbara Walters

You've got to stick at a thing, a particular thing, until you succeed. I feel that's the only way to succeed - by concentrating on something in particular. Once you know what you've got to do, you will succeed.

—Betty Cuthbert

I will not allow yesterday's success to lull me into today's complacency, for this is the great foundation of failure.

—Og Mandino

When you set out and do bold things, you win, and when you're cautious and let someone else do the bold things, you lose.

--Bob Lutz

The world always steps aside for people who know where they're going.

--Miriam Viola Larsen

Success is not so much achievement as achieving.

--David J. Mahoney

It is our attitude at the beginning of a difficult undertaking which, more than anything else, will determine its successful outcome.

--William James

Believe in yourself! Have faith in your abilities! Without a humble but reasonable confidence in your own powers you cannot be successful or happy

--Norman Vincent Peale

Rebuffs are merely rungs on the ladder of success.

--Robert Service

All you need in this life is ignorance and confidence; then success is sure.

--Mark Twain

The best of life is conversation, and the greatest success is confidence, or perfect understanding between sincere people.

--Ralph Waldo Emerson

Without continual growth and progress, such words as improvement, achievement, and success have no meaning.

--Benjamin Franklin

Of course there is no formula for success except perhaps an unconditional acceptance of life and what it brings.

--Arthur Rubinstein

I don't believe in circumstances. The people who get on in this world are the people who get up and look for circumstances they want.

--George Bernard Shaw

Luck? I don't know anything about luck. I've never banked on it, and I'm afraid of people who do. Luck to me is something else: hard work—and realizing what is opportunity and what isn't.

--Lucille Ball

While most are dreaming of success, winners wake up and work hard to achieve it.

--Unknown

For you to be successful, sacrifices must be made. It's better that they are made by others but failing that, you'll have to make them yourself.

--Rita Mae Brown

In this life we get only those things for which we hunt, for which we strive, and for which we are willing to sacrifice.

--George Matthew Adams

Success is in direct proportion to how many people you help become successful.

--Dale Carnegie

To succeed in life, it takes ignoring so many people who tell you it's not possible.

--Taylor Swift

She's the kind of girl who climbed the ladder of success...wrong by wrong.

--Mae West

If at first you don't succeed, try again. Then quit. There's no use being a damn fool about it.

--W.C. Fields

Persistence is the key to success. The other key is knowing when to quit.

--Scott Adams

The mark of a successful man is one that has spent an entire day on the bank of a river without feeling guilty about it.

—Unknown

The key to success is to focus our conscious mind on things we desire, not things we fear.

--Brian Tracy

Great things are not accomplished by those who yield to trends and fads and popular opinion.

--Jack Kerouac

We are all failures—at least the best of us.

—J. M. Barrie

Success is getting what you want, and happiness is wanting what you get.

--Dale Carnegie

Hope is the companion of power, and mother of success; for who so hopes strongly has within him the gift of miracles.

—Samuel Smiles

The achievements that we chalk up to natural ability or individual resolve owe a great deal to factors we under appreciate: historical timing, the career paths seized by immigrant parents, family wealth, the opportunity to put in thousands of hours of practice. Society has more control over who succeeds than we imagine; our talent pool could be much bigger than it is.

--Malcolm Gladwell

Behind every successful man there stands an astonished woman.

--Frank Capra

All glory comes from daring to begin.

--Eugene F. Ware

Success is liking yourself, liking what you do, and liking how you do it.

--Maya Angelou

It is better to have done something than to have been someone.

--Claude Monet

We never taste happiness in perfection; our most fortunate successes are mixed with sadness.

--Pierre Corneille

Success is like winning the sweepstakes or getting killed in an automobile crash. It always happens to somebody else.

--Allan Sherman

I've always believed that one woman's success can only help another woman's success.

--Gloria Vanderbilt

I will persist until I succeed. Always will I take another step. If that is of no avail I will take another, and yet another. In truth, one step at a time is not too difficult... I know that small attempts, repeated, will complete any undertaking.

--Og Mandino

The distance between insanity and genius is measured only by success.

--Bruce Feirstein

Do you want to be safe and good, or do you want to take a chance and be great?

--Jimmy Johnson

The way of fortune is like the milkyway in the sky; which is a number of small stars, not seen asunder, but giving light together: so it is a number of little and scarce discerned virtues, or rather faculties and customs, that make men fortunate.

--Francis Bacon

The greater the difficulty, the more the glory in surmounting it.

--Epicurus

It is a paradoxical but profoundly true and important principle of life that the most likely way to reach a goal is to be aiming not at that goal itself but at some more ambitious goal beyond it.

--Arnold J. Toynbee

Flaming enthusiasm, backed up by horse sense and persistence, is the quality that most frequently makes for success.

--Dale Carnegie

The difference between success and mediocrity is all in the way you think.  
--Dean Francis

The will to succeed is important, but what's more important is the will to prepare.  
--Bobby Knight

Nothing wilts faster than laurels that have been rested upon.  
--Percy Bysshe Shelley

In our society we define success as money and power, which is a little bit like trying to sit on a two-legged stool—sooner or later, you're going to topple over.  
--Arianna Huffington

Peak performance in life isn't about succeeding all the time or even being happy all the time. It's often about compensating, adjusting, and doing the best you can with what you have right now.  
--Ken Ravizza

If you find it in your heart to care for somebody else, you will have succeeded.  
--Maya Angelou

To survive it is often necessary to fight, and to fight you have to dirty yourself.  
--George Orwell

A hero is born among a hundred, a wise man is found among a thousand, but an accomplished one might not be found even among a hundred thousand men.  
--Plato

Anyone who wants to sell you overnight success or wealth is not interested in your success; they are interested in your money.  
--Bo Bennett

The season of failure is the best time for sowing the seeds of success.  
--Paramahansa  
Yogananda

To be successful today, presenting facts is not enough: you must know how to tell stories.  
--Daniel H. Pink

Work hard in silence. Let success make the noise.

--Frank Ocean

Deliver more than you are getting paid to do. The victory of success will be half won when you learn the secret of putting out more than is expected in all that you do. Make yourself so valuable in your work that eventually you will become indispensable. Exercise your privilege to go the extra mile, and enjoy all the rewards you receive.

--Og Mandino

Make no little plans; they have no magic to stir men's blood and probably will themselves not be realized. Make big plans; aim high in hope and work, remembering that a noble, logical diagram once recorded will not die.

--Daniel Burnham

Nothing recedes like success.

--Walter Winchell

I've never been one to look up the ladder. I've always looked down the ladder. As long as there's one guy down there, I'm fine.

--Ron White

Success and failure are both difficult to endure. Along with success come drugs, divorce, fornication, bullying, travel, meditation, medication, depression, neurosis and suicide. With failure comes failure.

--Joseph Heller

It's hard to say who gets criticized the most, the successful person, or the failure but it's mighty close.

--Joe Moore

Think of all the really successful men and women you know. Do you know a single one who didn't learn very young the trick of calling attention to himself in the right quarters?

--Storm Jameson

And really, the basis, I think, of achieving some success in what I want to do today comes from my mother's push to get me to read and to make something of myself from the standpoint of an education.

--Sam Donaldson

When I work fourteen hours a day, seven days a week, I get lucky.

--Armand Hammer

Obedience is the mother of success and is wedded to safety.

--Aeschylus

We can come to look upon the deaths of our enemies with as much regret as we feel for those of our friends, namely, when we miss their existence as witnesses to our success.

--Arthur Schopenhauer

Failures to heroic minds are the stepping stones to success.

--Thomas Chandler  
Haliburton

Moderation is a fatal thing. Nothing succeeds like excess.

--Oscar Wilde

A generally creative accomplishment is almost never the result of a sudden insight, a light bulb flashing on in the dark, but comes after years of hard work.

--Mihaly  
Csikszentmihalyi

If you are going to achieve excellence in big things, you develop the habit in little matters. Excellence is not an exception, it is a prevailing attitude.

--Colin Powell

It's the steady, quiet, plodding ones who win in the lifelong race.

--Robert Service

No one has a corner on success. It is his who pays the price.

--Orison Swett Marden

The people who actually do things always suffer the slings and arrows of those who don't.

--Craig Bruce

Positive thinking is the key to success in business, education, pro football, anything that you can mention. I go out there thinking that I'm going to complete every pass.

--Ron Jaworski

Teamwork is the long word for success.

--Jacquelinemae A. Rudd

To succeed, jump as quickly at opportunities as you do at conclusions.

--Benjamin Franklin

To succeed you must first improve, to improve you must first practice, to practice you must first learn, and to learn you must first fail.

—Wesley Woo

To succeed, you need to find something to hold on to, something to motivate you, something to inspire you.

—Tony Dorsett

Persistence plus no dignity equals success.

—Cynthia Wang

In writing, as in so many pursuits, it's not the most gifted but the most determined who succeed.

—Norman Mailer

Few things are impracticable in themselves; and it is for want of application, rather than of means, that men fail to succeed.

—Francois de La  
Rochefoucauld

People seldom see the halting and painful steps by which the most insignificant success is achieved.

—Anne Sullivan

In all human affairs there are efforts, and there are results, and the strength of effort is the measure of the results.

—James Allen

Always bear in mind that your own resolution to succeed is more important than any other.

—Abraham Lincoln

It is possible to fail in many ways...while to succeed is possible only in one way.

—Aristotle

Every success is built on the ability to do better than good enough.

—Zig Ziglar

If you take no risks, you will suffer no defeats. But if you take no risks, you win no victories.

—Richard M. Nixon

In order to succeed, your desire for success should be greater than your fear of failure.

—Bill Cosby

Don't aim for success if you want it; just do what you love and believe in, and it will come naturally.

—David Frost

Success is not final. Failure is not fatal. It is the courage to continue that counts.

—Winston Churchill

True greatness comes not when things go always good for you; but true greatness comes when you are really tested, when you have taken some knocks, faced some disappointments, when sadness comes. Because only if you have been in the deepest valley, can you ever know how magnificent it is to be atop the highest mountain.

—Richard Nixon

The only infallible criterion of wisdom to vulgar minds: success.

—Edmund Burke

I honestly think it is better to be a failure at something you love than to be a success at something you hate.

—George Burns

Instead of thinking about where you are, think about where you want to be. It takes twenty years of hard work to become an overnight success.

—Diana Rankin

If you're gonna be successful, you have to live and breathe this business.

—Bob Baffert

I owe my success to having listened respectfully to the very best advice, and then going away and doing the exact opposite.

—Gilbert K. Chesterton

Willpower is the key to success. Successful people strive no matter what they feel by applying their will to overcome apathy, doubt or fear.

—Dan Millman

If you have the will to win, you have achieved half your success; if you don't, you have achieved half your failure.

—David Ambrose

Fail, and your friends feel superior. Succeed, and they feel resentful.

—Mason Cooley

When it comes to success, there are no shortcuts.

—Bo Bennett

The person interested in success has to learn to view failure as a healthy, inevitable part of the PROCESS of getting to the top.

—Joyce Brothers

The will to win, the desire to succeed, the urge to reach your full potential... these are the keys that will unlock the door to personal excellence.

—Confucius

The future belongs to the few of us still willing to get our hands dirty.

—Unknown

There is only one secret. To love what you are doing.

—Jayne Meadows

Sometimes adversity is what you need to face in order to become successful.

—Zig Ziglar

In the United States there's a Puritan ethic and a mythology of success. He who is successful is good. In Latin countries, in Catholic countries, a successful person is a sinner.

—Umberto Eco

Real success is finding your lifework in the work that you love.

—David C. McCullough

The road to success is not straight. There is a curve called Failure, a loop called Confusion, speed bumps called Friends, red lights called Enemies, caution lights called Family. You will have flat tires called Jobs, but if you have a spare called Determination, an engine called Perseverance, a driver called Will Power, you will make it to a place called Success.

—Unknown

My success was due to good luck, hard work, and support and advice from friends and mentors. But most importantly, it depended on me to keep trying after I had failed.

—Mark Warner

I define success as being comfortable with yourself and your life. And that is about as good as it gets, really.

—Treat Williams

Achieve success in any area of life by identifying the optimum strategies and repeating them until they become habits.

—Charles J. Givens

That some achieve great success, is proof to all that others can achieve it as well.

—Abraham Lincoln

Success takes us to the top and away from those we love.

—Wynonna Judd

Success is a pile of failure. You're just standing on top of it and not underneath it.

—Dave Ramsey

The key to getting what you want in life is helping others to get what they want.

—Steven Aitchison

When you find yourself in the thickness of pursuing a goal or dream, stop only to rest. Momentum builds success.

—Suzy Kassem

My mother drew a distinction between achievement and success. She said that 'achievement is the knowledge that you have studied and worked hard and done the best that is in you. Success is being praised by others, and that's nice, too, but not as important or satisfying. Always aim for achievement and forget about success.'

—Helen Hayes

To be successful, one must take chances.

—Willie Stargell

The worst part of success is trying to find someone who is happy for you.

—Bette Midler

There are so few women in general who aren't completely threatened and confused by other women's success. It's very disappointing.

—Sandra Bernhard

Nobody can be successful unless he loves his work.

—David Sarnoff

With ignorance and arrogance, success is assured.

—Mark Twain

There is no success without hardship.

—Sophocles

If you quit, you'll never succeed.

—Elizabeth Sims

We can't not feel pain. The trick is not to mind it. Whoever can do that, wins.

—Elizabeth Sims

Your successes and happiness are forgiven you only if you generously consent to share them.

—Albert Camus

A bad attitude can literally block love, blessings, and destiny from finding you. Don't be the reason you don't succeed.

—Mandy Hale

I never lose. Either I win or I learn.

—Nelson Mandela

If there is any one secret of success, it lies in the ability to get the other person's point of view and see things from that person's angle as well as from your own.

—Henry Ford

The keystone of successful business is cooperation. Friction retards progress.  
—James Cash Penney

Winning starts with beginning.  
—Robert H. Schuller

Don't wish it was easier, wish you were better. Don't wish for less problems, wish for more skills. Don't wish for less challenges, wish for more wisdom. The major value in life is not what you get. The major value in life is what you become. Success is not to be pursued; it is to be attracted by the person you become.  
—Jim Rohn

Successful people are very lucky. Just ask any failure.  
—Michael Levine

If you're an attractive guy, everyone thinks you're successful just because of the way you look. I hate that.  
—James Marsden

It is not the going out of port, but the coming in, that determines the success of a voyage.  
—Henry Ward Beecher

We must never be afraid to go too far, for success lies just beyond.  
—Marcel Proust

Success is peace of mind which is a direct result of self-satisfaction in knowing you did your best to become the best you are capable of becoming.  
—John Wooden

Frustration, although quite painful at times, is a very positive and essential part of success.  
—Bo Bennett

Those who have succeeded at anything and don't mention luck are kidding themselves.  
—Larry King

There is no one magic move or secret that creates victory, but lots of little items that when added together can make you victorious.  
—Bill Toomey

For my success I am immensely grateful to God, my parents, my family, my friends, my teachers and to the books I read.

—Amit Kalantri

The world belongs to the energetic.

—Ralph Waldo Emerson

## **SUCCESS**

At age 4 success is...not peeing in your pants.

At age 12 success is...having friends.

At age 16 success is...having a drivers license.

At age 20 success is...having sex.

At age 35 success is...having money.

At age 50 success is...having money.

At age 60 success is...having sex.

At age 70 success is...having a drivers license.

At age 75 success is...having friends.

At age 80 success is...not peeing in your pants.

—Unknown

One may go wrong in many different ways, but right only in one, which is why it is easy to fail and difficult to succeed—easy to miss the target and difficult to hit it.

—Aristotle

Practice means to perform, over and over again in the face of all obstacles, some act of vision, of faith, of desire. Practice is a means of inviting the perfection desired.

—Martha Graham

Grit—perseverance plus the exclusive pursuit of a single passion—is a severely underrated component of career success.

—Angela Duckworth

What distinguished high performers was largely how they processed feelings of frustration, disappointment, or even boredom. Whereas others took these as signals to cut their losses and turn to some easier task, high performers did not—as if they had been conditioned to believe that struggle was not a signal for alarm.

—Angela Duckworth

Luck is not something you can mention in the presence of self-made men.

—E. B. White

The prevalence of hidden practice among successful people is costly to society because it obscures the amount of failure that goes into success.

—Jerry Useem

Would you like me to give you a formula for...success? It's quite simple, really. Double your rate of failure... You're thinking of failure as the enemy of success. But it isn't at all... You can be discouraged by failure--or you can learn from it. So go ahead and make mistakes. Make all you can. Because, remember that's where you'll find success. On the far side.

—Thomas John  
Watson, Sr.

One of the most important keys to success is having the discipline to do what you know you should do, even when you don't feel like doing it.

—Todd Smith

The ability to discipline yourself, to delay gratification in the short term in order to enjoy greater rewards in the long term is the indispensable prerequisite for success.

—Maxwell Maltz

Keep in mind that neither success nor failure is ever final.

—Roger Babson

One important key to success is self-confidence. An important key to self-confidence is preparation.

—Arthur Ashe

Seldom will you find a person happy with their successes in life but who can't name a teacher that inspired them along the way.

—Robert John Meehan

You need great passion, because everything you do with great pleasure, you do well.

—Juan Manuel Fangio

Failure is the condiment that gives success its flavor.

—Truman Capote

Ambition is the path to success. Persistence is the vehicle you arrive in.

—William Eardley IV

If you want to achieve your dreams, you must follow them, and the best way to follow them is not to think about wanting to be very rich, but to think about doing something that you really want to do.

—Jackie Collins

It has always seemed strange to me... the things we admire in men, kindness and generosity, openness, honesty, understanding and feeling, are the concomitants of failure in our system. And those traits we detest, sharpness, greed, acquisitiveness, meanness, egotism and self-interest, are the traits of success. And while men admire the quality of the first they love the produce of the second.

—John Steinbeck

It sounds cliché, but success is your friends, your family, what you do, and if you're happy when you wake up.

—Michael Pitt

Character is that which can do without success.

—Ralph Waldo Emerson

Not in time, place or circumstance but in the man lies success.

—James Joyce

The victory of success is half won when one gains the habit of setting goals and achieving them. Even the most tedious chore will become endurable as you parade through each day convinced that every task, no matter how menial or boring, brings you closer to fulfilling your dreams.

—Og Mandino

Whatever your grade or position, if you know how and when to speak, and when to remain silent, your chances of real success are proportionately increased.

—Ralph C. Smedley

Today, I asked my mentor – a very successful business man in his 70s – what his top 3 tips are for success. He smiled and said, 'Read something no one else is reading, think something no one else is thinking, and do something no one else is doing.'

—Unknown

Things come to those who wait, but only the things left by those who hustle.  
—Abraham Lincoln

Success is when you look back at your life and the memories make you smile.  
—Unknown

I wouldn't listen to the naysayers and haters. Who cares? The people who succeed are the people who don't quit.  
—Cyndi Lauper

Do more than you have to do, more than your share, and do it as well as you can.  
--Ralph Charell

Success - keeping your mind awake and your desire asleep.  
—Walter Scott

## **10 THINGS THAT REQUIRE ZERO TALENT**

1. Being on time
2. Work ethic
3. Effort
4. Body language
5. Energy
6. Attitude
7. Passion
8. Being coachable
9. Doing extra
10. Being prepared

—Molly Fletcher

A man truly succeeds when he promotes others.  
—Horace Mann

If at first you don't succeed then skydiving definitely isn't for you.  
—Steven Wright

Success or failure depends more upon attitude than upon capacity successful men act as though they have accomplished or are enjoying something. Soon it becomes a reality. Act, look, feel successful, conduct yourself accordingly, and you will be amazed at the positive results.

—William James

Luthar constructed a profile of elite American adolescents whose self-worth is tied to their achievements and who see themselves as catastrophically flawed if they don't meet the highest standards of success. Because a certain kind of success seems well within reach, they feel they have to attain it at all costs—a phenomenon she refers to as 'I can, therefore I must.' Middle-class kids, she told me, generally do not live with the expectation that they should go to Stanford or earn \$200,000 a year. 'If I've never been to the moon,' she said of middle-class families, 'why would I expect my kids to go there?' The yardstick for the children of the meritocratic elite is different, and it can intimidate as much as it can empower.

—Hanna Rosin citing a  
Yale Psychiatry  
Department Study  
by Suniya Luthar

Every society through history has picked some trait that magnifies success for some. We've picked academic skills.

—Robert Sternberg

In most things success depends on knowing how long it takes to succeed.

—Charles  
de Montesquieu

Success always occurs in private and failure in full public view.

—Unknown

For too many parents and their children, acceptance by an elite institution isn't just another challenge, just another goal. A *yes* or *no* from Amherst or the University of Virginia or the University of Chicago is seen as the conclusive measure of a young person's worth, an incontestable harbinger of the accomplishments or disappointments to come. Winner or loser: This is when judgement is made.

—Frank Bruni

As a person experiences success, he often is motivated to strive for other success, with the end result being a more positive feeling about himself—a feeling of 'I can-ness.'

—Sheila B. Feigelson  
and Patricia  
Edwards

It is only as we develop others that we permanently succeed.

—Harvey S. Firestone

In the arena of human life the honors and rewards fall to those who show their good qualities in action.

—Aristotle

The world rewards those who take responsibility for their own success.

—Curt Gerrish

You will find the key to success under the alarm clock.

—Benjamin Franklin

A graduation ceremony is an event where the commencement speaker tells thousands of students dressed in identical caps and gowns that individuality is the key to success.

--Bob Orben

Nobody can be successful if he doesn't love his work, love his job.

—David Sarnoff

A man who has been the indisputable favorite of his mother keeps for life the feeling of a conqueror, that confidence of success that often induces real success.

--Sigmund Freud

Do not be in a hurry to succeed. What would you have to live for afterwards? Better make the horizon your goal; it will always be ahead of you.

—William Makepeace  
Thackeray

Parents are making themselves miserable by believing they always have to maximize their children's happiness and success.

--Jennifer Senior

Depend on the rabbit's foot if you will, but remember it didn't work for the rabbit.

—R. E. Shay

In the final analysis it is not what you do for your children but what you have taught them to do for themselves that will make them successful human beings.

--Ann Landers

Our aim should be service, not success.

--E. C. McKenzie

The man who lives for himself is a failure. Even if he gains much wealth, position or power he still is a failure. The man who lives for others has achieved true success. A rich man who consecrates his wealth and his position to the good of humanity is a success. A poor man who gives of his service and his sympathy to others has achieved true success even though material prosperity or outward honors never come to him.

--Norman Vincent Peale

All of the valuable qualities...like helping in the development of others—will not get you to the top at General Motors, were that path open to women....The characteristics most highly developed in women and perhaps most essential to human beings are the very characteristics that are specifically dysfunctional for success in world as it is....They may, however, be the important ones for making the world different.

--Jean Baker Miller

Real success is knowing that you helped others to change their lives for the better.

--Dan Sosa, Jr.

Success in life has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others.

--Danny Thomas

I attribute my success to this: I never gave or took any excuse.

—Florence Nightingale

Success is not how high you have climbed, but how you make a positive difference to the world.

—Roy T. Bennett

Have you noticed how the cleverest people at school are not those who make it in life?

People who are conventionally clever get jobs on their qualifications (the past), not on their desire to succeed (the future).

Very simply, they get overtaken by those who continually strive to be better than they are.

—Paul Arden

I did not know of any single soul who succeeds in life without a mentorship.  
—Lailah Gifty Akita

For every moment of triumph, for every instance of beauty, many souls must be trampled.  
—Hunter S. Thompson

Success produces confidence; confidence relaxes industry, and negligence ruins the reputation which accuracy had raised.  
—Ben Jonson

It doesn't matter how many degrees you have. It doesn't matter if you barely graduated high school like I did—I even married as a teenager. The key to success in any field is passion.  
—Debbie Macomber

The level of success you achieve will be in direct proportion to the depth of your commitment.  
—Roy T. Bennett

Do your work with your whole heart, and you will succeed—there's so little competition.  
—Elbert Hubbard

To be wholly devoted to some intellectual exercise is to have succeeded in life.  
—Robert Louis Stevenson

Success is the only motivational factor that a boy with character needs.  
—Woody Hayes

Outstanding people have one thing in common: An absolute sense of mission.  
—Zig Ziglar

Success is the maximum utilization of the ability that you have.  
—Zig Ziglar

I believe that being successful means having a balance of success stories across the many areas of your life. You can't truly be considered successful in your business life if your home life is in shambles.  
—Zig Ziglar

Success is dependent upon the glands—sweat glands.

—Zig Ziglar

Try to look at your weakness and convert it into your strength. That's success.

—Zig Ziglar

Success is the sum of small efforts, repeated day-in and day-out.

—Robert Collier

People rarely succeed unless they have fun in what they are doing.

—Dale Carnegie

Success is ... knowing your purpose in life, growing to reach your maximum potential, and sowing seeds that benefit others.

—John C. Maxwell

Experience has taught me that there is one chief reason why some people succeed and others fail. The difference is not one of knowing, but of doing. The successful man is not so superior in ability as in action. So far as success can be reduced to a formula, it consists of this: doing what you know you should do.

—Roger Babson

I think the measure of your success to a certain extent will be the amount of things written about you that aren't true.

—Cybill Shepherd

Successful is someone who enjoys their life. Great at what they do. Is curious and continually pushing forward and wanting to be better than they were yesterday without beating themselves up about it.

—Rick Rubin

Successful people build each other up. They motivate, inspire, and push each other. Unsuccessful people just hate, blame, and complain.

—Unknown

Most of the successful people I've known are the ones who do more listening than talking.

—Bernard Baruch

Highly effective people spend an inordinate amount of time and energy listening.

—Stephen R. Covey

Be skilled in speech so that you will succeed.

—Sacred Wisdom of  
Ancient Egypt

Success is never final, failure is never fatal. It's courage that counts.

—John Wooden

In Washington, success is just a training course for failure.

—Simon Hoggart

Algebra is the new Greek that 'all educated persons' supposedly need....But we should be cautious about accepting its narrow view of the high school curriculum, especially its claim that advanced algebra should be a universal requirement....I have no doubt, for example, that most students who study Greek or astrophysics also end up in satisfying careers. Algebra is not the cause of adult success any more than Greek is. It is most likely the reverse: Those who take advanced courses are smart, motivated students who will succeed in any career they choose.

—Grant Wiggins

The test of success is not what you do when you are on top. Success is how high you bounce when you hit bottom.

—George S. Patton

In business, the earning of profit is something more than an incident of success. It is an essential condition of success. It is an essential condition of success because the continued absence of profit itself spells failure.

--Louis D. Brandeis

To be a success in business, be daring, be first, be different.

—Kenny Marchant

Big companies are small companies that have succeeded.

--Robert Townsend

The only big companies that succeed will be those that obsolete their own products before somebody else does.

--Bill Gates

What I've become convinced of is that nice guys and gals really do finish last.

—Adam Grant

Ambitious young people should be reasonably patient and hold the success of the company as more important than their own success.

--Sir John Egan

We frail humans tend to harbor the fantasy that when our ship finally comes in, our best efforts will no longer be required. In fact, 'making it' is one of the most dangerous things that can happen to a human being. And when that malady infects an organization, it's even worse.

--Jeff Ward

The success combination in business is: Do what you do better... and: do more of what you do.

--David Joseph Schwartz

For decades, women have misunderstood an important law of the professional jungle. It's not enough to keep one's head down and plug away, checking items off a list. Having talent isn't merely about being competent; confidence is a part of that talent. You have to have it to excel.

--Katty Kay and Claire Shipman

Semi-obnoxious behavior not only can make a person seem more powerful, but can make them more powerful, period. The same goes for overconfidence. Act like you're the smartest person in the room, a series of striking studies demonstrates, and you'll up your chances of running the show.

—Jerry Useem

Agreeableness is a trait that tends to make you poorer. We believe we want people who are modest, authentic, and all the things we rate positively to be our leaders. But we find it's all the things we rate negatively—like immodesty—that are the best predictors of higher salaries or getting chosen for a leadership position.

—Jeffrey Pfeffer

To the extent that innovation and risk taking are in short supply in the corporate world, narcissists are the ones who are going to step up to the plate.

—Donald Hambrick

In the brain-based economy, victory will go to the perpetually curious.

—Tom Peters

Did the product you helped launch succeed because of you, or because of your brilliant No. 2, or your lucky market timing, or your competitor's errors, or the foundation your predecessor laid, or because you were a socket wrench that happened to fit that one job?

—Jerry Useem

Here's what we know works: Smile at the customer. Take the initiative. Tweak a few rules. Steal cookies for your colleagues. Don't puncture the impression that you know what you're doing. Let the other person fill the silence. Get comfortable with discomfort. Don't privilege your own feelings. Ask who you're really protecting. Be tough and humane. Challenge ideas, not the people who hold them. Don't be a slave to type. And above all, don't affix nasty, scatological labels to people.

—Jerry Useem

Givers—people who share their time, contacts, or know-how without expectation of payback—dominate the top of their fields.

—Adam Grant

The foundation stones for a balanced success are honesty, character, integrity, faith, love and loyalty.

—Zig Ziglar

Perfection seems like the goal. It's impressive to see the pressure perfectionists put on themselves. It seems as if they work on a higher order. But maybe they are just frozen—focused myopically on perfectionism rather than the goal of the project. Perfection often causes paraplegia because we forget that it's not perfection we need. It's a solution that moves us forward.

—Danny Gregory

Aptitude tests show that you will succeed in a business where your father is boss.

--P. Sieler

Few men have the natural strength to honour a friend's success without envy.

—Aeschylus

All too often, women do not take care of each other. Rather than supporting each other, they engage in petty competitive jealousy as they climb the ladder to success. That ladder is hard enough for women to climb. I challenge you as representatives of your female generation to fix what my generation hasn't.

--Francine Pascal

To be successful, a woman has to be better at her job than a man.

--Golda Meir

Women's success in moving into the workplace on equal terms with men counts as one of the greatest advances in human history. But in focusing on women's progress, let's not forget that men and women often share a household—and a life. No man is an island. No woman is either.

--Megan McArdle

The only way that American women will ever fully solve the 'women's problem' is by recognizing the quest for perfection for what it is: a myth. No woman can have it all, and by using *all* as the standard of success, we are only condemning ourselves and our daughters to failure.

--Deborah Spar

I've always believed that one woman's success can only help another woman's success.

--Gloria Vanderbilt

Sweat plus sacrifice equals success.

--Charles O. Finley

The mistake that championship teams often make is to try to repeat their winning formula. But that rarely works because by the time the next season starts, your opponents have studied all the videos and figured out how to counter every move you made. The key to sustained success is to keep growing as a team. Winning is about moving into the unknown and creating something new.

--Phil Jackson

When you're not concerned with succeeding, you can work with complete freedom.

—Larry David

People say that luxury and comfort and money are bad for the soul. I don't believe it. Nothing is better for the soul than having what you want, and anybody who can become rich and comfortable and doesn't is a damned fool....One of the best ways to ensure success is to develop expensive tastes, or marry someone who has them. The range of options open to those who succeed is so large as to encompass almost everything: yachts, art, clothes, jewelry, travel—all these can be yours.

--Michael Korda

A successful man is one who makes more money than his wife can spend. A successful woman is one who can find such a man.

—Lana Turner

A key criterion for success is how you use your pennies, not just how you manage your dollars.

--Haki Madhubuti

Success can morph into a virus of overconfidence. When things go right for several years, people start to spend and invest as if nothing can go wrong.

--Hyman Minsky

Money and success don't change people; they merely amplify what is already there.

--Will Smith

Success is achieved by those who try and keep trying with a positive mental attitude.

—W. Clement Stone

I am not bound to succeed, but I am bound to live up to what light I have.

—Abraham Lincoln

On the road to success, there is always room to share appreciation and gratitude for other people's successes. Feeling gratitude for other people raises our own vibration, while adding cement to the bricks we lay. Finding the best qualities in others allows us to build those qualities within ourselves. And when we focus on our personal growth with open hearts and minds, the speed with which we construct dramatically increases, because all the while, we are attracting more like energy and like-minded people into our lives to assist us.

—Alaric Hutchinson

While most people are playing it safe and doing everything they can to avoid pain, successful people know that they must face their fears and do what needs to be done regardless of how they feel. They don't necessarily like the hard work, but they're willing to do it because they like the results.

—Elaine Moran

Honesty and integrity are absolutely essential for success in life—all areas of life. The really good news is that anyone can develop both honesty and integrity.

—Zig Ziglar

The formula for success is simply putting the right people in the right jobs and then sitting on the sidelines and being a damned good cheerleader.

--A. Marshall Jones

The secret of success lies not in doing your own work, but in recognizing the right man to do it.

--Andrew Carnegie

I know of no single formula for success, but over the years I have observed that some attributes of leadership are universal, and are often about finding ways of encouraging people to combine their efforts, their talents, their insights, their enthusiasm, and their inspiration, to work together.

--Queen Elizabeth II

Success in life is measured, most easily, by the number of days that a person is truly happy.

—Eric Edmeades

Remember one thing... winning isn't normal. That doesn't mean there is anything wrong with winning. It just isn't the norm. It is highly unusual ... So it requires unusual action. In order to win, you must do extraordinary things.

—Dr. Keith Bell

All successful men and women are big dreamers. They imagine what their future could be, ideal in every respect, and then they work every day toward their distant vision, that goal or purpose.

—Brian Tracy

Recipe for success: Study while others are sleeping; work while others are loafing; prepare while others are playing; and dream while others are wishing.

—William A. Ward

The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself.

—Mark Caine

The individual who is habitually tardy in meeting and appointment, will never be respected or successful in life.

—Wilbur Fisk

I owe all my success in life to having been always a quarter of an hour before my time.

—Lord Nelson

A positive correlation exists between performance and attendance in high school and success in the workplace, and those individuals who realize this early in life will have a greater chance of success in their chosen careers.

--Corinne E. Brophy

School attendance is basic to success in school and groundwork for future success on the job. Daily attendance displays diligence and perseverance in an effort to succeed.

--Don Zimmermann

Good school attendance means consistent and intense exposure to studies, which facilitates learning. Secondly, good attendance leads to success both in school and at work, because teachers and employers view punctuality and low absenteeism as an indicator of ambition and responsibility, and respond favorably to such behavior.

--Jane E. Neff

The unrealistic feelings that are ingrained in us from a young age—that we need to have massive amounts of money to be considered a success—not only lead us to a higher likelihood of feeling inadequate, anxious or depressed, but also make us think that the only value in getting an education is to make a lot of money, which is the wrong way to look at it.

—Sarah Ann Slater

Success is measured in terms of reaching your goals, dreams, and expectations. Your success is determined by hard work, persistence, and determination. If you are going to be a success in life, it is up to you... it is your responsibility.

—Will Horton

Time is an equal opportunity employer. Each human being has exactly the same number of hours and minutes every day. Rich people can't buy more hours. Scientists can't invent new minutes. And you can't save time to spend it on another day. Even so, time is amazingly fair and forgiving. No matter how much time you've wasted in the past, you still have an entire tomorrow. Success depends upon using it wisely by planning and setting priorities. The fact is, time is worth more than money, and by killing time, we are killing our own chances for success.

--Denis Waitley

Procrastination is the fear of success. People procrastinate because they are afraid of the success that they know will result if they move ahead now. Because success is heavy, carries responsibility with it, it is much easier to procrastinate and live on the 'someday I'll' philosophy.

—Denis Waitley

The secret of getting ahead is getting started. The secret of getting started is breaking your complex overwhelming tasks into small manageable tasks, and then starting on the first one.

--Mark Twain

Never continue in a job you don't enjoy. If you're happy in what you're doing, you'll like yourself, you'll have inner peace. And if you have that, along with physical health, you will have had more success than you could possibly have imagined.

--Johnny Carson

Some have a talent for working themselves, while others have a talent for setting others to work. Which is the more valuable?...I think a man ought to have both. If he can't, I think he ought to be able to work himself. The ability to work hard is, perhaps, the most valuable road to success.

--Theodore Roosevelt

The secret of the true love of work is the hope of success in that work; not for the money reward, for the time spent, or for the skill exercised, but for the successful result in the accomplishment of the work itself.

--Sidney A. Weltmer

Character is the real foundation of all worthwhile success.

--John Hays Hammond

Making a success of the job at hand is the best step toward the kind you want.

--Bernard M. Baruch

Of all the qualities necessary for success, none comes before character.

--Ernesta Procope

One goes through school...learning little or nothing about goodness but a good deal about success.

--Ashley Montagu

It is possible that the scrupulously honest man may not grow rich so fast as the unscrupulous and dishonest one; but success will be of a truer kind, earned without fraud or injustice. And even though a man should for a time be unsuccessful, still he must be honest; better to lose all and save character. For character is itself a fortune.

—Samuel Smiles

The secret of success can be stated in nine words: Stick to it, Stick to it, Stick to it.

--Unknown

Perseverance, n: A lowly virtue whereby mediocrity achieves a glorious success.

--Ambrose Bierce

You've got to stick at a thing, a particular thing, until you succeed. I feel that's the only way to succeed - by concentrating on something in particular. Once you know what you've got to do you will succeed, you will succeed.

—Betty Cuthbert

Ambition is the path to success. Persistence is the vehicle you arrive in.

—William Eardley IV

Always bear in mind that your own resolution to succeed is more important than any other one thing.

--Abraham Lincoln

Persistent people begin their success where others end in failure.

--Edward Eggleston

He who endeavors to serve, to benefit, and improve the world, is like a swimmer, who struggles against a rapid current, in a river lashed into angry waves by the winds. Often they roar over his head, often they beat him back and baffle him. Most men yield to the stress of the current... Only here and there the stout, strong heart and vigorous arms struggle on toward ultimate success.

--Albert Pike

Money is not my definition of success; inspiring people is the definition of success.

—Kanye West

I am inclined to think that being a success is tied up very closely with being one's own kind of individual.

—Eleanor Roosevelt

You have succeeded in life when all you really want is only what you really need.  
—Vernon Howard

If fortune wishes to make man respectable, she gives him virtues; if she wishes to make him respected, she gives him success.  
—Joseph Joubert

Those who take responsibility for their actions are the real winners in life. Winners meet life challenges and head on, knowing there are no guarantees, and give it all they've got, and never think it's too late, or too early to begin.  
—Unknown

We live in a war of two antagonistic ethical philosophies, the ethical policy taught in the books and schools, and the success policy.  
--William Graham Sumner

The best way to treat obstacles is to use them as stepping-stones. Laugh at them, tread on them, and let them lead you to something better.  
—Enid Blyton

The only yardstick for success our society has is being a champion. No one remembers anything else.  
—John Madden

Success isn't measured by money or power or social rank. Success is measured by your discipline and inner peace.  
—Mike Ditka

The key to success for Sony, and to everything in business, science and technology is never to follow the others.  
--Masaru Ibuka

To become greater in anything you can do, prepare to be a rejecter of everything that you cannot do. Neglect whatever activities that do not contribute to your success and you will never regret the path you select!  
—Israelmore Ayivor

Along with success comes a reputation for wisdom.  
—Euripides

Success doesn't know these things about cold or early or tired. It just knows if you showed up or not.

—Unknown

If you wish to succeed in life, make perseverance your bosom friend, experience your wise counselor, caution your elder brother, and hope your guardian genius.

—Joseph Addison

Success in life is founded upon attention to the small things rather than to the large things; to the every day things nearest to us rather than to the things that are remote and uncommon.

—Booker T. Washington

The common idea that success spoils people by making them vain, egotistic and self-complacent is erroneous; on the contrary it makes them, for the most part, humble, tolerant and kind.

—W. Somerset Maugham

Success made me self-sufficient, but it also took away my anonymity. I'm just this quiet nobody, and all of a sudden people are nervous around me. That was kind of weird.

—Lisa Bonet

Don't be discouraged by a failure. It can be a positive experience. Failure is, in a sense, the highway to success, inasmuch as every discovery of what is false leads us to seek earnestly after what is true, and every fresh experience points to some form of error which we shall afterwards carefully avoid.

--John Keats

Success isn't necessarily permanent—but neither is failure.

—Unknown

I have no use for men who fail. The cause of their failure is no business of mine, but I want successful men as my associates.

--John D. Rockefeller

I'd rather be a failure at something I enjoy than be a success at something I hate.

--George Burns

Not everyone who works hard is rewarded. However! All those who succeed have worked hard.

—*theChive*

You remember that time you were trying to open a jar but you just couldn't open it? Instead you gave up and asked someone else to open it. In an instant they opened it. That's how close you might be to succeeding. That tiny bit of extra effort might just make the difference. But you will never know how close you are to your goals until you succeed.

—*theChive*

Why should we be in such desperate haste to succeed, and in such desperate enterprises? If a man does not keep pace with his companions, perhaps it is because he hears a different drummer.

--Henry David Thoreau

Honesty is the cornerstone of all success, without which confidence and ability to perform shall cease to exist.

—Mary Kay Ash

From success you get a lot of things, but not that great inside thing that love brings you.

--Sam Goldwyn

One of the recurring success themes in the African-American community is the frequency with which being a victim actually drives ambition.

--Audrey Edwards and  
Craig K. Polite

Prejudice is a state of mind that can be cured with success.

--Fransisco Avelar

Whatever success I have achieved, whatever positions of leadership I have held have depended less on Ivy League degrees or SAT scores or GPAs, and have instead been due to that sense of connection and empathy—the special obligation I felt, as a black man, to help those who need it most, people who didn't have the opportunities that I had. Because there but for the grace of God go I. I might have been in prison. I might have been unemployed. I might not have been able to support a family. And that motivates me.

--Barack Obama

You know you've made it in life when you forget it's payday.

—Internet Meme

Most of the people at the top were always going to be the people at the top—they had uncomplicated access to opportunities that women and people of color and other minorities simply don't.

—Rob Markman

No one ever attains success by simply doing what is required of him.

—Charles Kendall  
Adams

Success is as ice cold and lonely as the North Pole.

—Vicki Baum

Behind every successful woman is a basket of dirty laundry.

—Unknown

Nothing changes your opinion of a friend so surely as success—yours or his.

--Franklin P. Jones

Do not wish your friends much good fortune, if you do not want to lose them.

--Baltasar Gracian

A man cannot be said to succeed in this life who does not satisfy one friend.

--Henry D. Thoreau

Personal relationships are the fertile soil from which all advancement, all success, all achievement in real life grows.

--Ben Stein

I learned early on that the path to success was finding something others weren't into.

—Tom Insel

The unrestricted competition so commonly advocated does not leave us the survival of the fittest. The unscrupulous succeed best in accumulating wealth.

—Rutherford B. Hayes

Tough times don't last, but tough people do.

—Bill Rancic

Men are better companions before their success than after it, for they have so much more leisure.

--George Gissing

For some reason, it seems that the bride generally has to make more effort to achieve a successful marriage than the bridegroom.

--Elizabeth Post

It takes two to make a marriage a success and only one to make it a failure.

--Herbert Samuel

Success in marriage does not come merely through finding the right mate, but through BEING the right mate.

--Barnett Brickner

Unattached is the new fancy-free, a strategy for success that translates to later marriages, easier divorces, fewer kids, and a tendency to keep running toward the next horizon, skipping family dinner in the process.

--Thomas Joiner

An employee with a good family life is healthier and more productive.

--Sylvia Sepielli

The all-American work ethic, destructive enough by itself, also packs a gender double standard that strip-mines the natural resources of both parents. It has taught us that as their earnings and success increase, men become 'more manly,' while women become 'less feminine.' This perverse cultural dynamic gives fathers an incentive to stay away from their families and kill themselves at work, while coercing mothers to limit their career commitment, which in turn limits their wages and shortchanges their families.

--Letty Cottin Pogrebin

The equivalent of a woman being treated as a sex object is a man being treated as a success object.

—Warren Farrell

A professional woman should dress at least two steps above her current position. You do not dress where you are; you dress where you want to be.

--Unknown

We must face up to the fact that the phenomenon of out-of-wedlock births has reached epidemic proportions and is undermining the viability of our community. We've simply got to persuade our young people that they ought not to bring their own flesh and blood into this world unless they are fully prepared to love, nurture and provide for them.

If they aren't ready and willing to assume full responsibilities of parenthood, then this is an almost surefire prescription for poverty for their own flesh and blood. They owe their children and our people a better shot at success in life.

--Hugh Price

[Susan] Wu is struck by 'the countless times I've had to move a man's hand from my thigh (or back or shoulder or hair or arm) during a meeting (or networking event or professional lunch or brainstorming session or pitch meeting) without seeming confrontational (or bitchy or rejecting or demanding or aggressive).' In a land of grand ideas and grander funding proposals, she found that the ability to neatly reject a man's advances without injuring his ego is 'a pretty important skill that I would bet most successful women in our [tech] industry have.'

Wu learned how to calibrate the temperature of her demeanor: friendly and approachable, neither too intimate nor too distant. She learned the fine art of the three-quarters smile, as well as how to deflect conversation away from her personal life and return to topics like sports and market strategy. She learned to distinguish between actual predators and well-meaning guys who were just a bit clueless. And yet to not be overly wary, because that, too, can affect career prospects.

—Liza Mundy

People should start dressing for success before they're successful—not after!

--Will Smith

No man ever achieved worth-while success who did not, at one time or other, find himself with at least one foot hanging well over the brink of failure.

—Napoleon Hill

The reward of great men is that, long after they have died, one is not quite sure that they are dead.

—Jules Renard

To achieve great things, we must live as though we were never going to die.

--Marquis de  
Vauvenargues

Yes, oh yes, in spite of how far we've come, our looks are still up there on the checklist of our success as women. It is on our checklist in an arbitrary omnipresent way that we did not necessarily invite. Perhaps we once made it a priority. Perhaps others made it a priority and we correspondingly internalized it by default. We might even occasionally boycott it, hoping to escape this particular paradigm of self worth and success. But either way, whether we imposed it upon ourselves or someone else did, it's there now and has been for a long while....The truth is that we know it. We see it, live it, breathe it, watch TV about it, read about it. We see how Hilary

Clinton, Sarah Palin, Michelle Obama and others are irrelevantly defined by it in the political sphere when there is hardly a media whisper of George W. Bush's, Bill Clinton's or Mitt Romney's appearance. Every once in a while we might hear about Barack Obama's ears, but that's about it. Looks do not define men like they still define women, even in the most serious platforms in the world. This is a beautiful but ugly remnant of a time when women were the trophies and property of men, when our entire worth was once based on appearance, pedigree, purity and child-bearing ability.

—Juliette Fretté

Your success and happiness lie in you. External conditions are the accidents of life.

--Helen Keller

Outstanding beauty, like outstanding gifts of any kind, tends to get in the way of normal emotional development, and thus of that particular success in life which we call happiness.

--Milton R. Sapirstein

When a small child, I thought that success spelled happiness. I was wrong; happiness is like a butterfly which appears and delights us for one brief moment, but soon flits away.

--Anna Pavlova

I...judge success by the time I have for myself, the time I spend with family and friends.

—Brendan Fraser

Almost all enduring success comes to people after they are 40. For seldom does mature judgment arrive before then.

—Henry Ford

Success is getting what you want. Happiness is liking what you get.

--H. Jackson Brown

Those who work the hardest and are successful in their careers often live the longest lives. People are generally being given bad advice to slow down, take it easy, stop worrying, and retire to Florida.

--Howard S. Friedman

Age isn't always a factor in your success or failure. Consider these famous examples:

- Actor George Burns won his first Oscar at 80.
- Golda Meir was 71 when she became prime minister of Israel.
- At age 96, playwright George Bernard Shaw broke his leg when he fell out of a tree he was trimming in his backyard.
- Painter Grandma Moses didn't start painting until she was 80 years old. She completed over 1,500 paintings after that; 25 percent of those were produced when she was past 100.
- Michelangelo was 71 when he painted the Sistine Chapel.
- Physician and humanitarian Albert Schweitzer was still performing operations in his African hospital at 89.
- Doc Consilman, at 58, became the oldest person ever to swim the English Channel.
- S. I. Hayakawa retired as president of San Francisco State University at 70, then was elected to the U.S. Senate.

--Glenn Van Ekeren

A man can't get rich if he takes proper care of his family.

--Navajo Saying

Achieve success in any area of life by identifying the optimum strategies and repeating them until they become habits.

—Charles J. Givens

Men of age object too much, consult too long, adventure too little, repeat too soon, and seldom drive business home to the full period, but content themselves with a mediocrity of success.

—Francis Bacon

Most of us who aspire to be tops in our fields don't really consider the amount of work required to stay tops.

—Althea Gibson

Most people who succeed in the face of seemingly impossible conditions are people who simply don't know how to quit.

—Robert H. Schuller

A calm and modest life brings more happiness than the pursuit of success combined with constant restlessness.

—Albert Einstein

If you feel like it's difficult to change, you will probably have a harder time succeeding.

—Andrea Jung

Often the difference between a successful person and a failure is not one has better abilities or ideas, but the courage that one has to bet on one's ideas, to take a calculated risk—and to act.

—Andre Malraux

The compulsive overachievement of today's elite college students—the sense that they need to keep running as fast as they can—is not the only thing that keeps them from forming the deeper relationships that might relieve their anguish. Something more insidious is operating, too: a resistance to vulnerability, a fear of looking like the only one who isn't capable of handling the pressure. These are young people who have always succeeded at everything, in part by projecting the confidence that they always will. Now, as they get to college, the stakes are higher and the competition fiercer. Everybody thinks that they are the only one who's suffering, so nobody says anything, so everybody suffers. Everyone feels like a fraud; everybody thinks that everybody else is smarter than they are.

—William Deresiewicz

Children who are without parental guidance and care before and after school are twice as likely as children with care to be users of alcohol. The same relationship holds true for smoking behavior and for marijuana behavior... There also is a strong predictive [link between] a child's friend using drugs—cigarettes, alcohol, marijuana—and that child's risk for subsequent use.... One of the best protective factors to help a child ward off drugs is achievement and motivation—being successful in school.

—Dr. William Bukowski

The most successful people have the same twenty-four hours in a day that you do.

--Jay Samit

Give me a stock clerk with a goal and I'll give you a man who will make history.  
Give me a man with no goals and I'll give you a stock clerk.

—J. C. Penney

That's the best definition of success: if a new system comes out and everyone says, 'Wow, I can't believe we put up with that old thing because it was so primitive and limited compared to this.'

--Douglas Edwards

The meaning of life in western secular society is to be successful. So many people are success mad and they are encouraged to reach for something and have so called 'worthwhile goals'. Money, fame, power, good looks, possessions are the indicators of success and the media and advertising companies exploit this. People are conditioned to believe that they can only feel happy or good about themselves if they have these things. This of course is not true.

--Tim Crawshaw

I've found that luck is quite predictable. If you want more luck, take more chances. Be more active. Show up more often.

—Brian Tracy

Self Application Will Always Beat Education. One of the biggest lies we love to believe is education equals success. It almost hurts as I watch underprepared students dive into denial around graduation time, and instead of taking a course on personal leadership, they say 'I think I'm going to get my master's degree' only to graduate 3 years later with an extra \$80,000 in debt and the same inability to make it in the workforce. **SADLY, COLLEGE WON'T TEACH YOU TO BE SUCCESSFUL.**

The university system has sold us an illusion of self-application. Students have been told the magic ticket to a good life is 'go to college and you'll get a good job'. No need for leadership. No need for maturity. No need for people skills. No need for honing passion and drive. No need to learn negotiation. No need for personal application. Just follow the yellow brick road and you'll get there. Wrong. **SUCCESS HAS ALMOST NOTHING TO DO WITH EDUCATION.** Success is about personal development, self-control, integrity, communication skills, relationships, a learner's heart, and boat loads of uncontainable passion. And most importantly, successful people know we learn by doing, not just learning to do.

—Dale Partridge

Winning is like shaving—you do it every day or you wind up looking like a bum.  
—Jack Kemp

Somerset Maugham gravely informed the students in a drama course at London University: ‘A sure formula for success is to write first a tragedy in five acts. Put it away in a drawer for six months, then change it into a comedy in three acts. Forget it for another year. Then reduce it to a curtain raiser. That done, rush right out and marry a rich American.’

—Bennett Cerf

The secret to success is to offend the greatest number of people.  
—George Bernard Shaw

Success is usually the culmination of controlling failure.  
—Sylvester Stallone

Money may be the measure of wealth, but it is far from the only form of it. Family, friends, social networks, personal health, culture, education, and even location are all ways of being rich, too.

—Matthew Stewart

In America today, the single best predictor of whether an individual will get married, stay married, pursue advanced education, live in a good neighborhood, have an extensive social network, and experience good health is the performance of his or her parents on those same metrics.

—Matthew Stewart

Success has a simple formula: do your best, and people may like it.  
—Sam Ewing

Success is the maximum utilization of the ability that you have.  
—Zig Ziglar

What is opportunity, and when does it knock? It never knocks. You can wait a whole lifetime, listening, hoping, and you will hear no knocking. None at all. You are opportunity, and you must knock on the door leading to your destiny. You prepare yourself to recognize opportunity, to pursue and seize opportunity as you develop the strength of your personality, and build a self-image with which you are able to live / with your self-respect alive and growing.

—Maxwell Maltz

Curious that we spend more time congratulating people who have succeeded than encouraging people who have not.

—Neal deGrasse Tyson

The man who will use his skill and constructive imagination to see how much he can give for a dollar, instead of how little he can give for a dollar, is bound to succeed.

—Henry Ford

The key ingredient to success, happiness and thriving at human connection boils down to the ability to be vulnerable. Essentially, the ability to be human.

—Renée Brown

When you've done it all, what then? When you've smoked all the crack, eaten all the chocolate, had all the sex, made all the money, and been on all the talk shows—where do you go next? Because there it is, squatting on the far side of adulation: nothingness. 'Celebrities,' the Buddhist scholar Robert Thurman once said, 'are in a very interesting position. They've already achieved great fame, success, and wealth, and they've realized that those things alone don't bring happiness; that, in fact, they can be a real pain in the neck.'

—James Parker

It is up to us to give ourselves recognition. If we wait for it to come from others, we feel resentful when it doesn't, and when it does, we may well reject it.

—Spencer Tracy

When I prayed for success, I forgot to ask for sound sleep and good digestion.

—Mason Cooley

Success is 99 percent failure.

—Soichiro Honda

Luck is the sense to recognize an opportunity and the ability to take advantage of it... The man who can smile at his breaks and grab his chances gets on.

—Samuel Goldwyn

He has achieved success who has worked well, laughed often, and loved much.

—Elbert Hubbard

It's important to be successful enough to be able to keep doing what you love.

—Lyle Lovett

If you would hit the mark, you must aim a little above it;  
Every arrow that flies feels the attraction of earth.

—Henry Wadsworth  
Longfellow

Self-image is the main determinant of whether a child becomes successful in life. No other factor—not IQ, communication skills, knowledge, experience, or even ‘who you know’—plays as important a role in leading a productive life. A healthy self-image and resulting confidence arise from positive interactions with adults right from the beginning.

—Mary King

If a man cannot forget, he will never amount to much.

—Soren Kierkegaard

No one ever excused his way to success.

—Dave Del Dotto

No matter how old you are now. You are never too...old for success or going after what you want. Here’s a short list of people who accomplished great things at different ages:

....

Charles Darwin was 50 years old when his book *On the Origin of Species* came out.

Leonardo Da Vinci was 51 years old when he painted the *Mona Lisa*.

Abraham Lincoln was 52 when he became president.

Ray Kroc Was 53 when he bought the McDonalds Franchise and took it to unprecedented levels.

Dr. Seuss was 54 when he wrote ‘The Cat in the Hat’.

Chesley ‘Sully’ Sullenberger III was 57 years old when he successfully ditched US Airways Flight 1549 in the Hudson River in 2009. All of the 155 passengers aboard the aircraft survived

Colonel Harland Sanders was 61 when he started the KFC Franchise

J.R.R Tolkien was 62 when the *Lord of the Ring books* came out

Ronald Reagan was 69 when he became President of the US

Jack Lalane at age 70 handcuffed, shackled, towed 70 rowboats

Nelson Mandela was 76 when he became President

—Pablo

I attribute my success to this: I never gave or took an excuse.

—Florence Nightingale

Self discipline is the mother of success.

—Topsy Gift

Pay attention to the behavior of the most successful people.

—Steve Maraboli

Some rise by sin, and some by virtue fall.

—William Shakespeare

Fortune's wheel never stands still; the highest point is therefore the most perilous.

—Maria Edgeworth

The key to happiness is having dreams; the key to success is making them come true.

—James Allen

Six processes at work in children who got along with their peers: First, these children were able to communicate clearly and correctly. Second, they exchanged information about themselves and their families. Third, they established common play activities. Fourth, they identified more similarities than differences among one another. Fifth, they could resolve conflicts in a more positive way. Sixth, they could share private thoughts and feelings. Herein lies clues that will help us help children develop friendships and, therefore, experience school success.

—John Gotten and  
Jeffrey Parker

Success means accomplishing what you set out to do, and in my case, that was seeing my name on the cover of a book—which was the only objective I'd ever had. I felt like a success when my son, not yet two years old, pointed to the photo on the dust cover and said, 'Daddy!'

—Tom Clancy

If this is success, why don't I feel successful? But maybe this is what success does feel like—being even more afraid of failure.

—Mary Lou Carney

As soon as people start telling themselves they are successes, their work goes downhill.

—Bob Greene

Don't take anyone else's definition of success as your own.

—Jacqueline Briskin

I'm not talented or gifted. I'm a committed, meticulous workaholic. The only reason I succeed is because I refuse to fail.

—Jessie Snow

To become successful, one must put themselves in the paths of giants!

—Lillian Cauldwell

To all those people that said I would never be successful: how did u accurately predict the future. Please use your powers to help me.

—Internet Meme

There is no deodorant like success.

—Elizabeth Taylor

The surest path to success is to learn to have a healthy relationship with failure. If we aren't failing, then we aren't doing anything interesting.

—Kristen Lamb

It's not about winning, it's about not giving up. If you have a dream, fight for it. There's discipline for passion and it's not about how many times you get rejected or you fall down or you're beaten up, it's about how many times you stand up and are brave and you keep on going.

—Lady Gaga

There is only one thing that makes a dream impossible to achieve: the fear of failure.

—Paulo Coelho

The biggest challenge after success is shutting up about it.

—Criss Jami

Don't let others tell you what you can't do. Don't let the limitations of others limit your vision. If you can remove your self-doubt and believe in yourself, you can achieve what you never thought possible.

—Roy T. Bennett

Nothing [...] will ever be attempted, if all possible objections must be first overcome.

—Samuel Johnson

Those who succeed in an outstanding way seldom do so before the age of 40. More often, they do not strike their real pace until they are well beyond the age of 50.

—Napoleon Hill

To be successful, one has to be one of three bees—the queen bee, the hardest working bee, or the bee that does not fit in.

—Suzy Kassem

All men who have achieved great things have been great dreamers.

—Orison Swett Marden

Success is assured when a person fears the pain of regret more than the pain of the process.

—Orrin Woodward

We need not compare ourselves to others in order to gauge our success. We need only compare ourselves to the people we used to be.

—J. W. Barlament

The best success is defined by happiness not by achievement.

—Debasish Mridha

I've never had a moment when I thought: Tom, you've made it!, and I don't think I want to, because that feels like you've reached the end; that you've crossed the finish line. But to me there is no end. An achievement is not a finish line; it's a checkpoint on a far greater journey. It's a moment to pause, to take a breath and look back and enjoy what you've experienced and be grateful for it, but then to turn around and look towards the next checkpoint, the next achievement.

—Tom Fletcher

If you're looking for the easy challenge, you're not cut out for success.

—T Jay Taylor

Reading is the multiplier of success. Reading instantly gives you access to a treasure trove of wisdom and experience laid out by those who have gone before you, especially those who have already walked the road you're walking on right now.

—Kevin J. Donaldson

Don't be mad at me for my success. Be mad at yourself for not doing what it takes to get what I have. Then do something amazing with that emotion.

— Dan Pearce

Don't hold back because you're afraid of hurting someone else. If your best friend wants to be a cheerleader and you make the team but she doesn't, don't feel guilty. If you end up earning more than your sister, it's not a betrayal. Your success might be an inspiration for someone else, while limiting yourself to avoid upsetting the balance doesn't help anyone. Equally, rather than being paralysed by jealousy when someone else is coming out on top, use it to spur you on to greater things. Some of our best achievements will be triggered by envy at seeing someone else fulfilling our secret ambitions.

—Rosie Blythe

If you believe that success is only connected to money, you will not last long.

—John Patrick Hickey

Excellence results from the accumulation of proper choices compounded over time.

—Orrin Woodward

Don't ever perceive other people's success as your own failure.

—Rob Liano

The key to success is having no qualms about failure.

—Richelle E. Goodrich

The reason people fail to reach their goals is because they give up too early. They don't understand that most successes are built upon foundations of multiple attempts.

—Richelle E. Goodrich

When I was a child, I thought grown-ups and teachers knew the truth, because they told me they did. It took years for me to discover that the first step in finding out the truth is to begin unlearning almost everything adults had taught me, and to start doing all the things they'd told me NOT to do. Their main pitch was that achievement equaled happiness, when all you had to do was study rock stars, or movie stars, or them, to see that they were mostly miserable. They were all running around in mazes like everyone else.

—Anne Lamott

I am doomed to an eternity of compulsive work. No set goal achieved satisfies. Success only breeds a new goal. The golden apple devoured has seeds. It is endless.

—Bette Davis

Success is never owned; it is rented and the rent is due every day.

—Internet Meme

Your body type shouldn't dictate your success. Remarkable dancers come in many different packages. As with any pursuit in life, it's up to you to make the most with whatever it is you've been given. So treat your body, your instrument, with care. Learn to love it and respect it. It is one of the unique things about you that makes you, you.

—Francisco Gella

### **HOW TO WIN IN LIFE:**

1. work hard
2. complain less
3. listen more
4. try, learn, grow
5. don't let people tell you it can't be done
6. make no excuses

—Germany Kent

Your core values are your deciding factors for success.

—Tobi Delly

American diversity rarely applies to money and success.

—Suzanne Munshower

I have heard it said that the first ingredient of success —the earliest spark in the dreaming youth—if this; dream a great dream.

--John A. Appleman

### **IT COMES FROM WITHIN**

Believe in yourself and always stand tall.  
Those who have doubts are the ones who will fall.  
Love what you do and show off your style.  
Hard work and effort will make it worthwhile.  
Stay focused on all that you wish to achieve.  
The power's within you if you just believe.

—Dan L. Miller

## IT TAKES A VILLAGE

I DID IT!

Success!  
Honor Roll.  
Joy rocked my soul  
As festive tears flowed free.

I DID IT!

With Dad, who sweat daily near the lathe.  
With Mom, who nightly wrapped me 'round with body, arms, and books.  
With Teacher, who proved to me I could be more.  
With Lunch Lady Laurie, who oversaw my allergies to food.  
With Custodian Clark, who hovered near to ward off bullies.  
With Biscuit, who wagged and licked and cuddled her support.

I DID IT!

—Dan L. Miller

Résumé virtues are professional and oriented toward earthly success. They require comparison with others. Eulogy virtues are ethical and spiritual, and require no comparison. Your eulogy virtues are what you would want people to ask about at your funeral. As in He was kind and deeply spiritual, not He made senior vice president at an astonishingly young age and had a lot of frequent-flier miles.

—Arthur C. Brooks

The world ain't all sunshine and rainbows. It's a very mean and nasty place and...it will beat you to your knees and keep you there permanently if you let it. You, me, or nobody is gonna hit as hard as life. But it ain't about how hard you hit; it's about how hard you can get hit and keep moving forward. How much you can take and keep moving forward. That's how winning is done.

—Rocky Balboa in *Rocky*